#### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

SOVEREIGN BANK, SUCCESSOR BY MERGER WITH FIRST ESSEX BANK, F.S.B.,

Plaintiff,

V.

BOWDITCH BOAT HOLDING, LLC; GOLDENEYE CORPORATION; SALEM WHALE WATCH & CRUISE COMPANY, LLC; LAKE CHAMPLAIN TRANSPORTATION COMPANY; ROBERT E. BLAIR, JR.; ROBERT J. SALEM AND HENRY LORD,

Defendants.

Civil Action No. 05-10668-NMG

# PLAINTIFF'S OPPOSITION TO THE DEFENDANTS' MOTIONS TO DISMISS I. PRELIMINARY STATEMENT

This is a suit against a corporate borrower for defaults under a promissory note and against the guarantors thereof originally filed in Massachusetts state court. The Defendants removed this case to this Court under the unique theory that because the Plaintiff, as additional collateral for the promissory note, received a first preferred mortgage on a vessel (which for economic reasons the Plaintiff chose not to pursue) that somehow this simple collection case is elevated into an issue of federal law. After removing the case to this venue, the Defendants now seek this Court's dismissal of the case claiming that the Plaintiff's choice of venue in the state court in Suffolk County was improper. In the alternative, the Defendants claim that process and service of process was insufficient and also that the Complaint needs to be stated more definitively.

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Since the motions to dismiss state no meritorious grounds for dismissal, this Court should deny the motions and consider imposing sanctions for what appears to the Plaintiff to be the Defendants' abuse of the removal system.

#### II. BACKGROUND

The Plaintiff, Sovereign Bank, successor by merger with First Essex Bank, F.S.B. (the "Plaintiff"), filed this case in the Superior Court of the Commonwealth of Massachusetts for Suffolk County seeking to enforce a Promissory Note made by Bowditch Boat Holding, LLC ("Bowditch") and five Commercial Guaranties (the terms of which are identical) made by Goldeneve Corporation ("Goldeneve"), Salem Whale Watch & Cruise Company, LLC ("Salem Whale Watch"), Lake Champlain Transportation Company ("Lake Champlain"), Robert E. Blair, Jr. ("Blair"), and Robert J. Salem ("Salem") (collectively, the "Defendants"). See Complaint attached hereto as Exhibit 1 (hereinafter "Complaint").

The Superior Court granted Plaintiff's motions for real estate attachments as to the real property of the defendants, Goldeneye, Blair and Salem. Thereafter, and despite the fact that the Plaintiff's Complaint states no issue of Federal Law, Bowditch removed the action to this Court. Bowditch, in its Notice of Removal, asserts that this Court has original jurisdiction over this matter pursuant to 46 U.S.C. § 31325, apparently claiming that when a note is secured by a preferred ships mortgage, even if the lender does not seek to foreclose upon the vessel, suit on the underlying note and guaranties must be brought in the Federal Court. The Defendants now seek dismissal of the Complaint, having no meritorious substantive defenses, based on procedural grounds surrounding the filing of the Complaint in state court. Although the motions to dismiss do not specify the factual grounds for dismissal and only contain cursory citations to the Massachusetts Rules of Civil Procedure, the Defendants' grounds for requesting dismissal appear to include improper venue, insufficiency of process and service of process and lack of

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personal jurisdiction over Lake Champlain. The Defendants also request a more definite statement, pursuant to Fed.R.Civ.P. 12(e).

This Court may not have subject matter jurisdiction over this case. If this Court exercises jurisdiction to adjudicate this matter, the Plaintiff urges this Court to deny the Defendants' Motions to Dismiss as venue in the Superior Court for Suffolk County was proper (which is a moot issue as this case has been removed to this Court), process and service of process were sufficient (evidenced by the fact that all served parties have filed motions to dismiss), the court has jurisdiction over Lake Champlain, and a more definite statement is not required.

#### III. ARGUMENT

#### This Court May Lack Subject Matter Jurisdiction Over this Action A.

The Plaintiff originally filed the Complaint, which raises no issues of Federal Law, in the Massachusetts Superior Court to recover on a promissory note and guaranties. Although, as additional security for the Promissory Note executed by Bowditch, Bowditch granted the Bank a First Preferred Mortgage on the vessel known as the M/V Manisee, the Bank has not sought to enforce this mortgage and is not seeking to foreclose on the vessel.

Bowditch removed this action to this Court premised on 46 U.S.C. § 31325, which grants the District Courts original jurisdiction over cases involving defaults of preferred mortgages on documented vessels if suit is brought by the plaintiff in that forum. In this case, the jurisdiction of this Court is not triggered because the Plaintiff is not seeking recovery as a result of any default under the First Preferred Mortgage. The Plaintiff is only seeking state law enforcement of the terms and conditions of the Promissory Note and Commercial Guaranties. This Court may not have jurisdiction pursuant to 46 U.S.C. § 31325. See Dietrich v. Key Bank, N.A., 72 F.3d 1509, 1515 (11<sup>th</sup> Cir. 1996) (holding that 46 U.S.C. § 31325 does not grant exclusive jurisdiction

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to the federal courts, does not provide that a proceeding in rem to foreclose on the vessel is the exclusive remedy for default under a preferred mortgage and does not prohibit a creditor's use of state self help remedies); Duzich v. Coastal Plains Production Credit Assoc., 861 F.Supp. 596. 598 (S.D. Tx. 1994) (noting that federal court jurisdiction under 46 U.S.C. § 31325 is not exclusive of the jurisdiction of the state court and finding that the federal court had no jurisdiction over an action for a deficiency after a sheriff's sale of a vessel because the parties only sought to enforce their private contractual arrangement and no issue of federal law existed). Obviously the statute was created to allow a Federal Court jurisdiction over both a plaintiff's foreclosure action and action on a note and/or guaranty to recover any deficiency.

Further, it is well established that a creditor can obtain judgment against a borrower without looking to the collateral securing the borrower's obligation. See First Republic Corp. of America v. Baybank, 424 Mass. 704, 707-708 (1997) (secured creditor was entitled to obtain judgment against the borrower without looking to the collateral as the creditor had no obligation to do so); Rockland-Atlas National Bank of Boston v. Barry, 336 Mass. 220, 222-223 (1957) (same). In fact, the Defendants in this action specifically agreed that the Plaintiff could pursue its rights under the Promissory Note and Commercial Guaranties without seeking to enforce same against the Collateral. See Promissory Note attached to the Complaint as Exhibit A (hereinafter "Promissory Note"), "Waivers and General Provisions" (the Lender may "release any party or guarantor or collateral; or . . . fail to realize upon or perfect Lender's security interest in the Collateral"); and Commercial Guaranties, attached to the Complaint as Exhibits C, E, G, I, K, M (hereinafter "Commercial Guaranties"), "Guarantor's Waivers" (guarantors waived any right to require the Bank "to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; to proceed directly against or exhaust any

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collateral held by [the Bank] from [Bowditch], any other guarantor, or any other person . . .; [and] to pursue any other remedy within [the Bank's] power ").

Because the Plaintiff does not seek (and is not required to seek) to enforce the terms and conditions of the First Preferred Mortgage, and is only seeking to enforce its private contractual relationship with the Defendants under the Promissory Note and Commercial Guaranties, the jurisdiction of this Court pursuant to 46 U.S.C. § 31325 is not triggered and this case could be remanded to the state court. If however, this Court finds it does have jurisdiction over this action, the Defendants' Motions to Dismiss should be denied, as discussed below.

#### B. Venue in Suffolk Superior Court Was Proper

The Defendants appear to argue that venue in Suffolk Superior Court, pursuant to M.G.L. c. 223, § 1, was improper because the venue determination is based upon the principal place of business of the Plaintiff's predecessor in interest, First Essex Bank, N.A. This argument is without merit. First Essex Bank, N.A. has merged with the Plaintiff and is no longer an existing entity. The Plaintiff is the real party in interest and as such was permitted to file this action in the district where it has a usual place of business, Suffolk County. See M.G.L. c. 223, § 1 ("an action may be brought in the county where one [of the parties] lives or has his usual place of business"). Further, pursuant to the terms of the Promissory Note and Commercial Guaranties, the Defendants agreed that they are obligated to First Essex Bank, F.S.B. or its order, which is the Plaintiff. See Promissory Note and Commercial Guaranties. Finally, the Defendants argument is moot since the Defendants have removed this action to this Court believing it to be the proper venue and thus have selected the existing venue.

<sup>1</sup> Plaintiff is content with this forum.

- C. Process and Service of Process Was Sufficient as to Defendants, Blair, Salem, Goldeneye, Salem Whale Watch and Lake Champlain
- Process Was In Compliance With Mass.R.Civ.P. 4 a.

Process and service of process on the Defendants were proper. In the motions to dismiss, the Defendants have failed to allege specific facts, or provide support therefor, why service was improper, but instead merely cite to various rules of Massachusetts Civil Procedure. The Plaintiff has provided the Superior Court with original summonses with returns of service thereon evidencing proper service, thus the Plaintiff has met its burden of proving proper service.

Since the Defendants received service of process prior to this action's removal to this Court, the Massachusetts Rules of Civil Procedure govern process and service thereof. See Fed.R.Civ.P. 81; Romo v. Gulf Stream Coach, Inc., 250 F.3d 1119, 1122 (7th Cir. 2001) (state court procedures govern actions taken pre-removal). Pursuant to Mass.R.Civ.P. 4(b) Blair, Salem and Goldeneye were properly served with a Summons and Order of Notice in compliance with Mass.R.Civ.P. 4. See Summons and Order of Notice and Officer's Returns of Service thereon attached hereto as Exhibits 2, 3 and 4. This form, which is issued and completed in its entirety by the clerk of the Suffolk Superior Court, is a summons which also informs the defendants that a hearing, in this case on Plaintiffs' motions for real estate attachments, will take place. This Summons and Order of Notice meets all of the requirements of Mass.R.Civ.P. 4(b). specifically that it bears the signature of the clerk; is under the seal of the court; is in the name of the Commonwealth of Massachusetts; bears teste of the first justice of the court to which it shall be returnable; contains the name of the court and the names of the parties; is directed to the defendants; states the name and address of the plaintiff's attorney, and the time within which these rules require the defendants to appear and defend; and notifies them that in case of their

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failure to do so judgment by default may be rendered against them for the relief demanded in the complaint. See Mass.R.Civ.P. 4(b). This process was in compliance with Mass.R.Civ.P. 4(b).

#### b. Service of Process was in Compliance with Mass.R.Civ.P. 4

Blair, Salem, Goldeneye, Salem Whale Watch and Lake Champlain were properly served with process pursuant to Mass.R.Civ.P. 4(d) and the motions to dismiss fail to allege why service was improper. On March 22, 2005, the Defendant, Goldeneye Corporation, was served by delivering a copy in hand of the complaint, Summons and Order of Notice and other supporting pleadings to the resident agent as designated by Goldeneye with the Secretary of the Commonwealth of Massachusetts, Robert E. Blair, Jr. See Exhibit 4 hereto. This service was proper pursuant to Mass.R.Civ.P. 4(d)(2) (service shall be made "by delivering a copy of the summons and of the complaint to . . . a managing or general agent . . or . . . to any other agent authorized by appointment or by law to receive service of process").

On March 18, 2005, the defendants, Blair and Salem, were served by delivering a copy of the complaint, Summons and Order of Notice and other supporting pleadings to their last and usual places of residence using the addresses they themselves provided to the Bank. See Complaint  $\P$   $\P$  3 and 4; Exhibits 2 and 3 hereto. This service was proper pursuant to Mass.R.Civ.P. 4(d)(1) (service shall be made upon an individual "by delivering a copy of the summons and of the complaint . . . by leaving copies thereof at his last and usual place of abode").

On March 23, 2005, Salem Whale Watch was served by delivering a copy of the complaint, Summons and other supporting pleadings to the last and usual place of abode of the resident agent it designated with the Secretary of the Commonwealth, Robert J. Salem, See Exhibit 5 hereto. This service was proper pursuant to Mass.R.Civ.P. 4(d)(2) (service shall be

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made "by delivering a copy of the summons and of the complaint to . . . a managing or general agent . . or . . . to any other agent authorized by appointment or by law to receive service of process"). See also Conant v. Kantrovitz, P.C., 29 Mass. App. Ct. 998, 999 (1990) (holding service of process on a corporation was sufficient by leaving the summons and complaint at the last and usual place of residence of the officer of the corporation).

In addition, Lake Champlain was properly served pursuant to M.G.L. c. 223A, § 6 and Mass.R.Civ.P. 4(e), by certified mail "addressed to the person to be served and requiring a signed receipt." This service was properly evidenced as required by M.G.L. c. 223A, § 6 by the Affidavit of Service filed with the Suffolk Superior Court and attached hereto as Exhibit 6.

#### c. Service Was Proper Pursuant to Mass.R.Civ.P. 4.1

Defendants fail to allege why service was improper under Mass.R.Civ.P. 4.1(c). Pursuant to that Rule, Blair, Salem and Goldeneve were properly served with the Plaintiffs' Motions for Real Estate Attachments and Supporting Affidavit at the time the Summons and Order of Notice was served as indicated on the Officer's Returns of Service. See Exhibits 2, 3 and 4 hereto. This service was in compliance with Mass.R.Civ.P. 4.1(c). Further, the defendants waived any objections they may have had to such service by failing to raise the objections at the Superior Court's hearing on Plaintiff's Motions for Real Estate Attachments.

Since Salem, Goldeneye and Salem Whale Watch were served within the Commonwealth, the Plaintiff is unable to determine the purpose of the defendants' reference to Mass.R.Civ.P. 4(e) in the motions to dismiss filed by these defendants. Further, the time for service of the Summons and the Complaint has not yet passed pursuant to Fed.R.Civ.P. 4(j). If the defendants establish that service was improper in any way, Plaintiff should be afforded the opportunity to re-serve the defendants. If this Court finds that process or service of process was deficient in any way, the Plaintiff requests that this Court allow the Plaintiff to re-serve the defendants to cure any deficiency that may exist and deny the Defendants' motions to dismiss on this ground. This may be a moot point, however, since all of the Defendants have filed an appearance in this matter through their counsel.

#### D. This Court has Personal Jurisdiction Over Lake Champlain

This Court has jurisdiction over Lake Champlain because it consented to jurisdiction in the Commonwealth of Massachusetts by signing the Commercial Guaranty. See Guaranty p. 3. "A party to a contract may waive its right to challenge personal jurisdiction by consenting to personal jurisdiction in a forum selection clause." Inso Corp. v. Dekotec Handelsges, 999 F.Supp 165, 166 (D. Mass. 1998) (citing M/S Bremen v. Zapata Off-Shore Co., 407 U.S. 1, 11 (1972) (holding that contractual consent to a certain judicial forum gave rise to personal jurisdiction over the parties in courts of that forum). See also Cashman Equip. Corp. v. Kimmins Contr. Corp., 2004 U.S. Dist. LEXIS 44 (D. Mass., 2004) (federal court had jurisdiction over out-of state defendant because it consented to the jurisdiction of the courts of Massachusetts); Citizen's Bank v. West Shore Surgical Assoc. LLC, 15 Mass. L. Rep. 514 (2002) (holding that a party's consent to venue in a finance lease agreement also constituted consent to jurisdiction of the courts of Massachusetts). This Court has personal jurisdiction over Lake Champlain.

#### E. A More Definite Statement is not Required

A more definite statement is not required. It is clear from the face of the Complaint, that the Plaintiff seeks to enforce the terms and condition of the Promissory Note and Commercial Guaranties pursuant to the seven counts of the Complaint. See Complaint. The Defendants appear to request a more definite statement regarding the demand letters issued by the Plaintiff. Pursuant to the terms of the Promissory Note and Commercial Guaranties, the Defendants

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waived all rights they had to receive demand prior to the Plaintiff seeking to enforce its rights and remedies pursuant to the Promissory Note and Commercial Guaranties. See Promissory Note "Waivers and General Provisions" and Commercial Guaranties "Guarantor's Waivers." Therefore, because demand was not required, demand is not an element of the Plaintiff's case and a more definite statement regarding the demand is not necessary. See Moore v. Fidelity Financial Services, Inc., 869 F.Supp. 557, 559-560 (N.D. Ill. 1994) (motions for more definite statement are disfavored and should not be granted unless the complaint is "so unintelligible that the defendant cannot draft a responsive pleading"); Merrill Lynch Mortgage Corporation v. Narayan, 908 F.2d 246, 251-252 (7th Cir. 1990) (a motion for a more definite statement may not be used to avoid filing an answer to the complaint). Because the complaint specifically sets out the existence of the Promissory Note and the Commercial Guaranties and the defaults thereunder, a more definite statement is not required and the motions by the Defendants should be denied.

WHEREFORE the Plaintiff, Sovereign Bank, respectfully requests that this Court deny the six motions to dismiss filed by the Defendants in their entirety, enter sanctions and if this case is remanded, order the Defendants to pay the Plaintiff \$1,500.00 in legal fees.

Dated: May 4, 2005 Sovereign Bank, successor by merger with First Essex Bank, F.S.B.

By its Attorney,

RIEMER & BRAUNSTEIN LLP

/s/ Meegan B. Casey
Meegan B. Casey
BBO #648526
Riemer & Braunstein LLP
Three Center Plaza
Boston, Massachusetts 02108
(617) 523-9000

#### **CERTIFICATE OF SERVICE**

I, Meegan B. Casey, hereby certify that a true copy of the above document was served upon the attorney of record for each party as indicated below by mail on this date, May 4, 2005.

Brian Flanagan, Esquire Flanagan & Hunter, P.C. 88 Black Falcon Avenue, Suite 274 Boston, Massachusetts 02210 Stephen M. Ouellette, Esquire Cianciulli and Oellette 163 Cabot Street Beverly, Massachusetts 01915

/s/ Meegan B. Casey Meegan B. Casey

58025.524.890164.1

# **EXHIBIT 1**

#### COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, SS.

SUPERIOR COURT CIVIL ACTION NO.

SOVEREIGN BANK, SUCCESSOR BY MERGER WITH FIRST ESSEX BANK, F.S.B.,

Plaintiff,

05-1021

ν.

BOWDITCH BOAT HOLDING, LLC; GOLDENEYE CORPORATION; SALEM WHALE WATCH & CRUISE COMPANY, LLC; LAKE CHAMPLAIN TRANSPORTATION COMPANY; ROBERT E. BLAIR, JR.; ROBERT J. SALEM AND HENRY LORD,

Defendants.

**COMPLAINT** 

#### **INTRODUCTION**

The Plaintiff, Sovereign Bank, successor by merger with First Essex Bank, F.S.B. (the "Bank"), brings this action to enforce the terms and conditions of a certain Commercial Promissory Note dated June 14, 2000 in the original principal amount of \$290,000.00 made by Bowditch Boat Holdings LLC payable to the Bank, as modified. The Bank also seeks to enforce the terms and conditions of various Commercial Guaranties executed by the remaining defendants by which they absolutely and unconditionally guarantied the indebtedness of Bowditch Boat Holdings LLC to the Bank.

#### **PARTIES**

1. The Plaintiff, Sovereign Bank, successor by merger with First Essex Bank, F.S.B. (the "Bank"), is a federal savings bank, duly organized and existing under the laws of the United States of America, with a usual place of business at 75 State Street, Boston, Suffolk County, Massachusetts.

- The Defendant, Bowditch Boat Holdings LLC (the "Borrower"), is a 2. Massachusetts limited liability company with a usual place of business at 4 Blaney Street, Salem, Massachusetts.
- The Defendant, Robert E. Blair, Jr. ("Blair"), is an individual with a usual place 3. of residence at 39 Kittery Avenue, Rowley, Massachusetts.
- The Defendant, Robert J. Salem ("Salem"), is an individual with a usual place of 4. residence at 323 Concord Street, Gloucester, Massachusetts.
- The Defendant, Henry J. Lord ("Lord"), is an individual with a usual place of 5. residence at 6134 Barroll Road, Baltimore, Maryland.
- The Defendant, Goldeneye Corporation ("Goldeneye"), is a corporation organized 6. and existing under the laws of Maryland and authorized to do business in Massachusetts with a usual place of business at 6225 Smith Avenue, Baltimore, Maryland.
- The Defendant, Salem Whale Watch and Cruise Company LLC ("Salem Whale 7. Watch"), is a Delaware limited liability company authorized to do business in Massachusetts with a usual place of business at 4 Blaney Street, Suite 1, Salem, Massachusetts.
- The Defendant, Lake Champlain Transportation Company ("Lake Champlain"), is 8. a Vermont Corporation with a usual place of business at King Street Dock, Burlington, Vermont.

#### **COUNT I**

#### (v. Borrower to Enforce the Note)

- The Bank realleges and incorporates herein by reference the allegations contained 9. in paragraphs 1 through 8 above.
- On June 14, 2000, the Borrower executed and delivered to First Essex Bank, 10. F.S.B., a Commercial Promissory Note (the "Note") in the original principal amount of

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\$290,000.00. A true and accurate copy of the Note is attached hereto and incorporated herein by reference as Exhibit A.

- On November 30, 2000, April 14, 2002, June 3, 2003 and August 8, 2003, the 11. Borrower and First Essex Bank, F.S.B. entered into certain Change in Terms Agreements modifying, inter alia, certain payment terms of the Note.
- Sovereign Bank holds the Note, as modified, as successor by merger with First 12. Essex Bank, F.S.B.
- The Borrower defaulted under the terms and conditions of the Note, as modified, 13. by, inter alia, failing to make payments as and when due.
- As a result of the defaults, on March 9, 2005, the Bank made demand on the 14. Borrower for all amounts due and owing under the Note. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as Exhibit B.
- The Borrower failed and refused and continues to fail and refuse to respond to the 15. demand.
- Therefore, the Borrower is liable to the Bank in the principal amount of 16. \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Note.

#### **COUNT II**

### (v. Blair to Enforce the Guaranty)

The Bank realleges and incorporates herein by reference the allegations contained 17. in paragraphs 1 through 16 above.

- On June 14, 2000, Blair executed and delivered to the Bank a Commercial 18. Guaranty whereby he absolutely and unconditionally guarantied the Borrower's indebtedness to the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as Exhibit C.
- Sovereign Bank holds the Guaranty as successor by merger with First Essex 19. Bank, F.S.B.
- The Borrower defaulted under the terms and conditions of the Note, as modified, 20. as set forth above.
- Accordingly, on March 9, 2005, the Bank advised Blair of the defaults and made 21. demand for the full amount due under the Commercial Guaranty. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as Exhibit D.
- Blair failed and refused and continues to fail and refuse to respond to the 22. Demand.
- Therefore, Blair is liable to the Bank in the principal amount of \$180,009.56, 23. interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### **COUNT III**

### (v. Salem to Enforce the Guaranty)

- The Bank realleges and incorporates herein by reference the allegations contained 24. in paragraphs 1 through 23 above.
- On June 14, 2000, Salem executed and delivered to the Bank a Commercial 25. Guaranty whereby he absolutely and unconditionally guarantied the Borrower's indebtedness to

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the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as Exhibit E.

- Sovereign Bank holds the Guaranty as successor by merger with First Essex 26. Bank, F.S.B.
- The Borrower defaulted under the terms and conditions of the Note, as modified, 27. as set forth above.
- Accordingly, on March 9, 2005, the Bank advised Salem of the defaults and made 28. demand for the full amount due under the Commercial Guaranty. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as Exhibit F.
- Salem failed and refused and continues to fail and refuse to respond to the 29. Demand.
- Therefore, Salem is liable to the Bank in the principal amount of \$180,009.56, 30. interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### **COUNT IV**

## (v. Lord to Enforce the Guaranty)

- The Bank realleges and incorporates herein by reference the allegations contained 31. in paragraphs 1 through 30 above.
- On June 15, 2000, Lord executed and delivered to the Bank a Commercial 32. Guaranty whereby he absolutely and unconditionally guarantied the Borrower's indebtedness to the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as Exhibit G.

- Sovereign Bank holds the Guaranty as successor by merger with First Essex 33. Bank, F.S.B.
- The Borrower defaulted under the terms and conditions of the Note, as modified, 34. as set forth above.
- Accordingly, on March 9, 2005, the Bank advised Lord of the defaults and made 35. demand for the full amount due under the Commercial Guaranty. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as Exhibit H.
  - Lord failed and refused and continues to fail and refuse to respond to the Demand. 36.
- Therefore, Lord is liable to the Bank in the principal amount of \$180,009.56, 37. interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### **COUNT V**

### (v. Goldeneye to Enforce the Guaranty)

- The Bank realleges and incorporates herein by reference the allegations contained 38. in paragraphs 1 through 37 above.
- On June 14, 2000, Goldeneye executed and delivered to the Bank a Commercial 39. Guaranty whereby it absolutely and unconditionally guarantied the Borrower's indebtedness to the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as Exhibit I.
- Sovereign Bank holds the Guaranty as successor by merger with First Essex 40. Bank, F.S.B.

- The Borrower defaulted under the terms and conditions of the Note, as modified, 41. as set forth above.
- Accordingly, on March 9, 2005, the Bank advised Goldeneye of the defaults and 42. made demand for the full amount due under the Commercial Guaranty. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as Exhibit J.
- Goldeneye failed and refused and continues to fail and refuse to respond to the 43. Demand.
- Therefore, Goldeneye is liable to the Bank in the principal amount of 44. \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### **COUNT VI**

### (v. Salem Whale Watch to Enforce the Guaranty)

- The Bank realleges and incorporates herein by reference the allegations contained 45. in paragraphs 1 through 44 above.
- On June 14, 2000, Salem Whale Watch executed and delivered to the Bank a 46. Commercial Guaranty whereby it absolutely and unconditionally guarantied the Borrower's indebtedness to the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as Exhibit K.
- Sovereign Bank holds the Guaranty as successor by merger with First Essex 47. Bank, F.S.B.
- The Borrower defaulted under the terms and conditions of the Note, as modified, 48. as set forth above.

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- 50. Salem Whale Watch failed and refused and continues to fail and refuse to respond to the Demand.
- 51. Therefore, Salem Whale Watch is liable to the Bank in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### **COUNT VII**

### (v. Lake Champlain to Enforce the Guaranty)

- 52. The Bank realleges and incorporates herein by reference the allegations contained in paragraphs 1 through 51 above.
- 53. On June 15, 2000, Lake Champlain executed and delivered to the Bank a Commercial Guaranty whereby it absolutely and unconditionally guarantied the Borrower's indebtedness to the Bank. A true and accurate copy of the Guaranty is attached hereto and incorporated herein by reference as **Exhibit M**.
- 54. Sovereign Bank holds the Guaranty as successor by merger with First Essex Bank, F.S.B.
- 55. The Borrower defaulted under the terms and conditions of the Note, as modified, as set forth above.

- 56. Accordingly, on March 9, 2005, the Bank advised Lake Champlain of the defaults and made demand for the full amount due under the Commercial Guaranty. A true and accurate copy of the Demand is attached hereto and incorporated herein by reference as **Exhibit N**.
- 57. Lake Champlain failed and refused and continues to fail and refuse to respond to the Demand.
- 58. Therefore, Lake Champlain is liable to the Bank in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty.

#### PRAYERS FOR RELIEF

WHEREFORE, the Plaintiff, Sovereign Bank successor by merger with First Essex Bank, F.S.B., prays for the following relief:

- 1. That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by merger with First Essex Bank, F.S.B., and against the Defendant, Bowditch Boat Holdings LLC, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Note pursuant to Count I of the Complaint;
- 2. That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by merger with First Essex Bank, F.S.B., and against the Defendant, Robert E. Blair, Jr., in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter

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accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count II of the Complaint;

- That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by 3. merger with First Essex Bank, F.S.B., and against the Defendant, Robert J. Salem, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count III of the Complaint;
- That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by 4. merger with First Essex Bank, F.S.B., and against the Defendant, Henry Lord, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count IV of the Complaint;
- That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by 5. merger with First Essex Bank, F.S.B., and against the Defendant, Goldeneye Corporation, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count V of the Complaint;
- That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by 6. merger with First Essex Bank, F.S.B., and against the Defendant, Salem Whale Watch & Cruise Company LLC, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as

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of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count VI of the Complaint;

- 7. That Judgment enter in favor of the Plaintiff, Sovereign Bank successor by merger with First Essex Bank, F.S.B., and against the Defendant, Lake Champlain Transportation Company, in the principal amount of \$180,009.56, interest in the amount of \$15,977.05 as of March 15, 2005 and thereafter accruing, late fees in the amount of \$2,381.72 as of March 15, 2005 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Guaranty pursuant to Count VII of the Complaint; and
  - 8. For such other and further relief as this court deems just and equitable.

SOVEREIGN BANK, SUCCESSOR BY MERGER WITH FIRST ESSEX BANK, F.S.B.

By its Attorney, RIEMER & BRAUNSTEIN LLP

Dated: March  $\pm 0$ , 2005

Meegan B. Casey

BBO #648526

Riemer & Braunstein LLP

Three Center Plaza

Boston, Massachusetts 02108

(617) 523-9000

### PLAINTIFF'S VERIFIED AD DAMNUM PURSUANT TO MASSACHUSETTS GENERAL LAW, CHAPTER 231, SECTION 13B

I, Bret E. Bokelkamp, Vice President of Sovereign Bank, successor by merger with First Essex Bank, F.S.B. (the "Bank"), having personal knowledge of the facts pertaining to the above-captioned case, and based upon the Bank's books and records kept in the ordinary course of business, being duly sworn on oath, do hereby state that as of March 15, 2005 the total amount of loss sustained by the Bank, and due and owing from Defendants, jointly and severally, Bowditch Boat Holdings LLC, Robert E. Blair, Jr., Robert J. Salem, Henry Lord, Goldeneye Corporation, Salem Whale Watch & Cruise Company LLC, and Lake Champlain Transportation Company is the principal amount of \$180,009.56, interest in the amount of \$15,977.05 and thereafter accruing, late fees in the amount of \$2,381.72 and thereafter accruing, plus all costs and attorneys' fees incurred by the Bank in enforcing its rights under the Commercial Promissory Note, and Commercial Guaranties.

SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY THIS 10 DAY OF MARCH, 2005.

Accietent Vice President

Sovereign Bank

58025.524.878841.1

EXHIBIT A
To
EXHIBIT 1

#### PROMISSORY NOTE

Borrower:

Bowditch Boat Holdings, LLC

4 Blaney Street Salem, MA 01970 Lender:

First Essex Bank, FSB 296 Essex Street Lawrence, MA 01842

Principal Amount: \$290,000.00

Initial Rate: 10.500%

Date of Note: June 14, 2000

PROMISE TO PAY. Bowditch Boat Holdings, LLC ("Borrower") promises to pay to First Essex Bank, FSB ("Lender"), or order, in lawful money of the United States of America, the principal amount of Two Hundred Ninety Thousand & 00/100 Dollars (\$290,000.00), together with interest on the unpaid principal balance from June 14, 2000, until paid in full.

PAYMENT. Subject to any payment changes resulting from changes in the Index, Borrower will pay this loan in 119 principal payments of \$2,417.00 each and one final principal and interest payment of \$2,398.49. Borrower's first principal payment is due July 14, 2000, and all subsequent principal payments are due on the same day of each month after that. In addition, Borrower will pay regular monthly payments of all accrued unpaid interest due as of each payment date. Borrower's first interest payment is due July 14, 2000, and all subsequent interest payments are due on the same day of each month after that. Borrower's final payment due June 14, 2010, will be for all principal and accrued interest not yet paid. The annual interest rate for this Note is computed on a 365/360 basis; that is, by applying the ratio of the annual interest rate over a year of 360 days, multiplied by the outstanding principal balance, multiplied by the actual number of days the principal balance is outstanding. Borrower will pay Lender at Lender's address shown above or at such other place as Lender may designate in writing. Unless otherwise agreed or required by applicable law, payments will be applied first to any unpaid collection costs and any late charges, then to any unpaid interest, and any remaining amount to principal.

VARIABLE INTEREST RATE. The interest rate on this Note is subject to change from time to time based on changes in an independent index which is the Prime Rate as published in the Wall Street Journal (the "Index"). The Index is not necessarily the lowest rate charged by Lender on its loans. If the Index becomes unavailable during the term of this loan, Lender may designate a substitute index after notice to Borrower. Lender will tell Borrower the current Index rate upon Borrower's request. Borrower understands that Lender may make loans based on other rates as well. The interest rate change will not occur more often than each day. The Index currently is 9.500% per annum. The interest rate to be applied to the unpaid principal balance of this Note will be at a rate of 1.000 percentage point over the Index, resulting in an initial rate of 10.500% per annum. NOTICE: Under no circumstances will the interest rate on this Note be more than the maximum rate allowed by applicable law.

PREPAYMENT. Borrower may pay without penalty all or a portion of the amount owed earlier than it is due. Early payments will not, unless agreed to by Lender in writing, relieve Borrower's obligation to continue to make payments under the payment schedule. Rather, they will reduce the principal balance due and may result in Borrower making fewer payments.

LATE CHARGE. If a payment is 15 days or more late, Borrower will be charged 5.000% of the regularly scheduled payment.

DEFAULT. Borrower will be in default if any of the following happens: (a) Borrower fails to make any payment when due. (b) Borrower breaks any promise Borrower has made to Lender, or Borrower fails to comply with or to perform when due any other term, obligation, covenant, or condition contained in this Note or any agreement related to this Note, or in any other agreement or loan Borrower has with Lender. (c) Borrower defaults under any loan, extension of credit, security agreement, purchase or sales agreement, or any other agreement, in favor of any other creditor or person that may materially affect any of Borrower's property or Borrower's ability to repay this Note or perform Borrower's obligations under this Note or any of the Related Documents. (d) Any representation or statement made or furnished to Lender by Borrower or on Borrower's behalf is false or misleading in any material respect either now or at the time made or furnished. (e) Borrower dissolves (regardless of whether election to continue is made), any member withdraws from Borrower, any member dies, or any of the members or Borrower becomes insolvent, a receiver is appointed for any part of Borrower's property, Borrower makes an assignment for the benefit of creditors, or any proceeding is commenced either by Borrower or against Borrower under any bankruptcy or insolvency laws. (f) Any creditor tries to take any of Borrower's property on or in which Lender has a lien or security interest. This includes a garnishment of any of Borrower's accounts with Lender. (g) Any guarantor dies or any of the other events described in this default section occurs with respect to any guarantor of this Note. (h) A material adverse change occurs in Borrower's financial condition, or Lender believes the prospect of payment or performance of the Indebtedness is impaired. (i) Lender in good faith deems itself insecure.

If any default, other than a default in payment, is curable and if Borrower has not been given a notice of a breach of the same provision of this Note within the preceding twelve (12) months, it may be cured (and no event of default will have occurred) if Borrower, after receiving written notice from Lender demanding cure of such default: (a) cures the default within thirty (30) days; or (b) if the cure requires more than thirty (30) days, immediately initiates steps which Lender deems in Lender's sole discretion to be sufficient to cure the default and thereafter continues and completes all reasonable and necessary steps sufficient to produce compliance as soon as reasonably practical.

LENDER'S RIGHTS. Upon default, Lender may declare the entire unpaid principal balance on this Note and all accrued unpaid interest immediately due, without notice, and then Borrower will pay that amount. Upon default, including failure to pay upon final maturity, Lender, at its option, may also, if permitted under applicable law, increase the variable interest rate on this Note to 3.000 percentage points over the Index. The interest rate will not exceed the maximum rate permitted by applicable law. Lender may hire or pay someone else to help collect this Note if Borrower does not pay. Borrower also will pay Lender that amount. This includes, subject to any limits under applicable law, Lender's attorneys' fees and Lender's legal expenses whether or not there is a lawsuit, including attorneys' fees and legal expenses for bankruptcy proceedings (including efforts to modify or vacate any automatic stay or injunction), appeals, and any anticipated post-judgment collection services. If not prohibited by applicable law, Borrower also will pay any court costs, in addition to all other sums provided by law. This Note has been delivered to Lender and accepted by Lender in the Commonwealth of Massachusetts. If there is a lawsuit, Borrower agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, the Commonwealth of Massachusetts. Lender and Borrower hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by either Lender or Borrower against the other. This Note shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

RIGHT OF SETOFF. Borrower grants to Lender a contractual security interest in, and hereby assigns, conveys, delivers, pledges, and transfers to Lender all Borrower's right, title and interest in and to, Borrower's accounts with Lender (whether checking, savings, or some other account), including without limitation all accounts held jointly with someone else and all accounts Borrower may open in the future, excluding however all IRA and Keogh accounts, and all trust accounts for which the grant of a security interest would be prohibited by law. Borrower authorizes Lender, to the extent permitted by applicable law, to charge or setoff all sums owing on this Note against any and all such accounts, and, at Lender's option, to administratively freeze all such accounts to allow Lender to protect Lender's charge and setoff rights provided on this paragraph.

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04

# PROMISSORY NOTE

(Continued)

WAIVERS AND GENERAL PROVISIONS. Lender may delay or forgo enforcing any of its rights or remedies under this Note without losing them. Borrower and any other person who signs, guarantees or endorses this Note, to the extent allowed by law, waive presentment, demand for payment, protest and notice of dishonor. Upon any change in the terms of this Note, and unless otherwise expressly stated in writing, no party who signs this Note, whether as maker, guarantor, accommodation maker or endorser, shall be released from liability. To the extent permitted by applicable law, all such parties agree that Lender may renew or extend (repeatedly and for any length of time) this loan, or release any party or guarantor or collateral; or impair, fail to realize upon or perfect Lender's security interest in the collateral; and take any other action deemed necessary by Lender without the consent of or notice to anyone. All such parties also agree that Lender may modify this loan without the consent of or notice to anyone other than the party with whom the modification is made.

PRIOR TO SIGNING THIS NOTE, BORROWER READ AND UNDERSTOOD ALL THE PROVISIONS OF THIS NOTE, INCLUDING THE VARIABLE INTEREST RATE PROVISIONS. THIS NOTE IS EXECUTED UNDER SEAL. BORROWER AGREES TO THE TERMS OF THE NOTE AND ACKNOWLEDGES RECEIPT OF A COMPLETED COPY OF THE NOTE.

**BORROWER:** 

its Manager, Bowditch Boat Holdings,

Goldeneye Corpor

Robert J. Salem, Manager President and Treasurer,

Authorized Pedson

Signed, acknowledged and delivered in the presence of:

Variable Rate. Principal + Interest.

LASER PRO, Reg. U.S. Pat. & T.M. Off., Ver. 3.29 (C) Concentrax 2000 All rights reserved. [MA-D20 BOWDITCH.LN C5.0VL]

EXHIBIT B
To
EXHIBIT 1

# RIEMER & BRAUNSTEINLLP

COUNSELORS AT LAW

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Certified Article Number

7160 3901 9848 7661 6514 SENDERS RECORD March 10, 2005

VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Bowditch Boat Holdings, LLC 4 Blaney Street Salem, Massachusetts 01970 Attention: Mr. Robert J. Salem

Re: Loan Arrangement with Sovereign Bank, successor by merger with First Essex Bank,

Dear Mr. Salem:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement (the "Loan Arrangement") entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower").

The Loan Arrangement is evidenced by, among other documents, instruments and agreements, the following (collectively, the "Loan Documents"): (i) a certain Promissory Note dated June 14, 2000 made by the Borrower payable to the Bank in the original principal amount of \$290,000.00, as amended by that certain Change in Terms Agreement dated November 30, 2000, and as further amended by that certain Change in Terms Agreement dated August 8, 2003, (ii) a certain Commercial Security Agreement dated June 14, 2000 between the Borrower and the Bank, (iii) a certain Business Loan Agreement dated June 14, 2000 between the Borrower and the Bank, and (iv) a certain First Preferred Mortgage dated June 19, 2000 granted by the Borrower to the Bank.

Please be advised that certain defaults have occurred under the Loan Documents. Accordingly, the Bank hereby makes **DEMAND** upon the Borrower for payment in full of all amounts due under the Loan Documents, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

Bowditch Boat Holdings, LLC March 10, 2005 Page 2

PLEASE TAKE FURTHER NOTICE that if all amounts due pursuant to the Loan Documents are not paid in full forthwith, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Borrower.

PLEASE TAKE FURTHER NOTICE that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Borrower or on behalf of the Borrower, and to apply any such amounts in reduction of the outstanding indebtedness under the Loan Documents. The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, or a waiver of the Bank's demand for immediate payment in full. Further, the Bank hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

Goldeneye Corporation

Salem Whale Watch & Cruise Company, LLC

Lake Champlain Transportation Company

Mr. Robert E. Blair, Jr.

Mr. Robert J. Salem

Mr. Henry Lord

862819.1

EXHIBIT C
To
EXHIBIT 1

#### COMMERCIAL GUARAN

Borrower:

Bowditch Boat Holdings, LLC

4 Blaney Street Salem, MA 01970

Guarantor: Robert E. Blair, Jr.

Lender: First Essex Bank, FSB

296 Essex Street Lawrence, MA 01842

AMOUNT OF GUARANTY. The amount of this Guaranty is Unlimited.

CONTINUING UNLIMITED GUARANTY. For good and valuable consideration, Robert E. Blair, Jr. ("Guarantor") absolutely and unconditionally guarantees and promises to pay to First Essex Bank, FSB ("Lender") or its order, in legal tender of the United States of America, the Indebtedness (as that term is defined below) of Bowditch Boat Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Under this Guaranty, the liability of Guarantor is unlimited and the obligations of Guarantor are continuing.

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Borrower. The word "Borrower" means Bowditch Boat Holdings, LLC.

Guarantor. The word "Guarantor" means Robert E. Blair, Jr.

Guaranty. The word "Guaranty" means this Guaranty made by Guarantor for the benefit of Lender dated June 14, 2000.

Indebtedness. The word "Indebtedness" is used in its most comprehensive sense and means and includes any and all of Borrower's liabilities, obligations, debts, and indebtedness to Lender, now existing or hereinafter incurred or created, including, without limitation, all loans, advances, interest, costs, debts, overdraft indebtedness, credit card indebtedness, lease obligations, other obligations, and liabilities of Borrower, or any of them, and any present or future judgments against Borrower, or any of them; and whether any such Indebtedness is voluntarily or involuntarily incurred, due or not due, absolute or contingent, liquidated or unliquidated, determined or undetermined; whether Borrower may be liable individually or jointly with others, or primarily or secondarily, or as guarantor or surety; whether recovery on the Indebtedness may be or may become barred or unenforceable against Borrower for any reason whatsoever; and whether the Indebtedness arises from transactions which may be voidable on account of infancy, insanity, ultra vires, or otherwise.

Lender. The word "Lender" means First Essex Bank, FSB, its successors and assigns.

Related Documents. The words "Related Documents" mean and include without limitation all promissory notes, credit agreements, loan agreements, environmental agreements, guaranties, security agreements, mortgages, deeds of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the Indebtedness.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty remains in force. Guarantor intends to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of acceleration or otherwise, of all Indebtedness. Accordingly, no payments made upon the Indebtedness will discharge or diminish the continuing liability of Guarantor in connection with any remaining portions of the Indebtedness or any of the Indebtedness which subsequently arises or is thereafter incurred or contracted.

DURATION OF GUARANTY. This Guaranty will take effect when received by Lender without the necessity of any acceptance by Lender, or any notice to Guarantor or to Borrower, and will continue in full force until all Indebtedness incurred or contracted before receipt by Lender of any notice of revocation shall have been fully and finally paid and satisfied and all other obligations of Guarantor under this Guaranty shall have been performed in full. If Guarantor elects to revoke this Guaranty, Guarantor may only do so in writing. Guarantor's written notice of revocation must be mailed to Lender, by certified mail, at the address of Lender listed above or such other place as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances or new Indebtedness created after actual receipt by Lender of Guarantor's written revocation. For this purpose and without limitation, the term "new Indebtedness" does not include Indebtedness which at the time of notice of revocation is contingent, unliquidated, undetermined or not due and which later becomes absolute, liquidated, determined or due. This Guaranty will continue to bind Guarantor for all Indebtedness incurred by Borrower or committed by Lender prior to receipt of Guarantor's written notice of revocation, including any extensions, renewals, substitutions or modifications of the Indebtedness. All renewals, extensions, substitutions, and modifications of the Indebtedness granted after Guarantor's revocation, are contemplated under this Guaranty and, specifically will not be considered to be new Indebtedness. This Guaranty shall bind the estate of Guarantor as to Indebtedness created both before and after the death or incapacity of Guarantor, regardless of Lender's actual notice of Guarantor's death. Subject to the foregoing, Guarantor's executor or administrator or other legal representative may terminate this Guaranty in the same manner in which Guarantor might have terminated it and with the same effect. Release of any other guarantor or termination of any other guaranty of the Indebtedness shall not affect the liability of Guarantor under this Guaranty. A revocation received by Lender from any one or more Guarantors shall not affect the liability of any remaining Guarantors under this Guaranty. It is anticipated that fluctuations may occur in the aggregate amount of Indebtedness covered by this Guaranty, and it is specifically acknowledged and agreed by Guarantor that reductions in the amount of Indebtedness, even to zero dollars (\$0.00), prior to written revocation of this Guaranty by Guarantor shall not constitute a termination of this Guaranty. This Guaranty is binding upon Guarantor and Guarantor's heirs, successors and assigns so long as any of the guaranteed Indebtedness remains unpaid and even though the Indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Guarantor authorizes Lender, either before or after any revocation hereof, without notice or demand and without lessening Guarantor's liability under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional secured or unsecured loans to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (b) to alter, compromise, renew, extend, accelerate, or otherwise change one or more times the time for payment or other terms of the Indebtedness or any part of the Indebtedness, including increases and decreases of the rate of interest on the Indebtedness; extensions may be repeated and may be for longer than the original loan term; (c) to take and hold security for the payment of this Guaranty or the Indebtedness, and exchange, enforce, waive, subordinate, fail or decide not to perfect, and release any such security, with or without the substitution of new collateral; (d) to release, substitute, agree not to sue, or deal with any one or more of Borrower's sureties, endorsers, or other guarantors on any terms or in any manner Lender may choose; (e) to determine how, when and what application of payments and credits shall be made on the Indebtedness; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonjudicial sale permitted by the terms of the controlling security agreement or deed of trust, as Lender in its discretion may determine; (g) to sell, transfer, assign, or grant participations in all or any part of the Indebtedness; and (h) to assign or transfer this Guaranty in whole or in part.

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Guarantor represents and warrants to Lender that (a) no representations or agreements of any kind have been made to Guarantor which would limit or qualify in any way the terms of this Guaranty; (b) this Guaranty is executed at Borrower's request and not at the request of Lender; (c) Guarantor has full power, right and authority to enter into this Guaranty; (d) the provisions of

Page 2

06-14-2000

# COMMERCIAL GUARAN

(Continued)

this Guaranty do not conflict with or result in a default under any agreement or other instrument binding upon Guarantor and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor; (e) Guarantor has not and will not, without the prior written consent of Lender, sell, lease, assign, encumber, hypothecate, transfer, or otherwise dispose of all or substantially all of Guarantor's assets, or any interest therein; (f) upon Lender's request, Guarantor will provide to Lender financial and credit information in form acceptable to Lender, and all such financial information which currently has been, and all future financial information which will be provided to Lender is and will be true and correct in all material respects and fairly present the financial condition of Guarantor as of the dates the financial information is provided; (g) no material adverse change has occurred in Guarantor's financial condition since the date of the most recent financial statements provided to Lender and no event has occurred which may materially adversely affect Guarantor's financial condition; (h) no litigation, claim, investigation, administrative proceeding or similar action (including those for unpaid taxes) against Guarantor is pending or threatened; (i) Lender has made no representation to Guarantor as to the creditworthiness of Borrower; and (j) Guarantor has established adequate means of obtaining from Borrower on a continuing basis information regarding Borrower's financial condition. Guarantor agrees to keep adequately informed from such means of any facts, events, or circumstances which might in any way affect Guarantor's risks under this Guaranty, and Guarantor further agrees that, absent a request for information, Lender shall have no obligation to disclose to Guarantor any information or documents acquired by Lender in the course of its relationship with Borrower.

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor waives any right to require Lender (a) to continue lending money or to extend other credit to Borrower; (b) to make any presentment, protest, demand, or notice of any kind, including notice of any nonpayment of the Indebtedness or of any nonpayment related to any collateral, or notice of any action or nonaction on the part of Borrower, Lender, any surety, endorser, or other guarantor in connection with the Indebtedness or in connection with the creation of new or additional loans or obligations; (c) to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; (d) to proceed directly against or exhaust any collateral held by Lender from Borrower, any other guarantor, or any other person; (e) to give notice of the terms, time, and place of any public or private sale of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commercial Code; (f) to pursue any other remedy within Lender's power; or (g) to commit any act or omission of any kind, or at any time, with respect to any matter whatsoever.

If now or hereafter (a) Borrower shall be or become insolvent, and (b) the Indebtedness shall not at all times until paid be fully secured by collateral pledged by Borrower, Guarantor hereby forever waives and relinquishes in favor of Lender and Borrower, and their respective successors, any claim or right to payment Guarantor may now have or hereafter have or acquire against Borrower, by subrogation or otherwise, so that at no time shall Guarantor be or become a "creditor" of Borrower within the meaning of 11 U.S.C. section 547(b), or any successor provision of the Federal bankruptcy

Guarantor also waives any and all rights or defenses arising by reason of (a) any "one action" or "anti-deficiency" law or any other law which may prevent Lender from bringing any action, including a claim for deficiency, against Guarantor, before or after Lender's commencement or completion of any foreclosure action, either judicially or by exercise of a power of sale; (b) any election of remedies by Lender which destroys or otherwise adversely affects Guarantor's subrogation rights or Guarantor's rights to proceed against Borrower for reimbursement, including without limitation, any loss of rights Guarantor may suffer by reason of any law limiting, qualifying, or discharging the Indebtedness; (c) any disability or other defense of Borrower, of any other guarantor, or of any other person, or by reason of the cessation of Borrower's liability from any cause whatsoever, other than payment in full in legal tender, of the Indebtedness; (d) any right to claim discharge of the Indebtedness on the basis of unjustified impairment of any collateral for the Indebtedness; (e) any statute of limitations, if at any time any action or suit brought by Lender against Guarantor is commenced there is outstanding Indebtedness of Borrower to Lender which is not barred by any applicable statute of limitations; or (f) any defenses given to guarantors at law or in equity other than actual payment and performance of the Indebtedness. If payment is made by Borrower, whether voluntarily or otherwise, or by any third party, on the Indebtedness and thereafter Lender is forced to remit the amount of that payment to Borrower's trustee in bankruptcy or to any similar person under any federal or state bankruptcy law or law for the relief of debtors, the Indebtedness shall be considered unpaid for the purpose of enforcement of this Guaranty.

Guarantor further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of setoff, counterclaim, counter demand, recoupment or similar right, whether such claim, demand or right may be asserted by the Borrower, the Guarantor, or both.

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guarantor's full knowledge of its significance and consequences and that, under the circumstances, the waivers are reasonable and not contrary to public policy or law. If any such waiver is determined to be contrary to any applicable law or public policy, such waiver shall be effective only to the extent permitted by law or public policy.

LENDER'S RIGHT OF SETOFF. In addition to all liens upon and rights of setoff against the moneys, securities or other property of Guarantor given to Lender by law, Lender shall have, with respect to Guarantor's obligations to Lender under this Guaranty and to the extent permitted by law, a contractual security interest in and a right of setoff against, and Guarantor hereby assigns, conveys, delivers, pledges, and transfers to Lender all of Guarantor's right, title and interest in and to, all deposits, moneys, securities and other property of Guarantor now or hereafter in the possession of or on deposit with Lender, whether held in a general or special account or deposit, whether held jointly with someone else, or whether held for safekeeping or otherwise, excluding however all IRA, Keogh, and trust accounts. Every such security interest and right of setoff may be exercised without demand upon or notice to Guarantor. No security interest or right of setoff shall be deemed to have been waived by any act or conduct on the part of Lender or by any neglect to exercise such right of setoff or to enforce such security interest or by any delay in so doing. Every right of setoff and security interest shall continue in full force and effect until such right of setoff or security interest is specifically waived or released by an instrument in writing executed by Lender.

SUBORDINATION OF BORROWER'S DEBTS TO GUARANTOR. Guarantor agrees that the Indebtedness of Borrower to Lender, whether now existing or hereafter created, shall be prior to any claim that Guarantor may now have or hereafter acquire against Borrower, whether or not Borrower becomes insolvent. Guarantor hereby expressly subordinates any claim Guarantor may have against Borrower, upon any account whatsoever, to any claim that Lender may now or hereafter have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower, through bankruptcy, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the assets of Borrower applicable to the payment of the claims of both Lender and Guarantor shall be paid to Lender and shall be first applied by Lender to the Indebtedness of Borrower to Lender. Guarantor does hereby assign to Lender all claims which it may have or acquire against Borrower or against any assignee or trustee in bankruptcy of Borrower; provided however, that such assignment shall be effective only for the purpose of assuring to Lender full payment in legal tender of the Indebtedness. If Lender so requests, any notes or credit agreements now or hereafter evidencing any debts or obligations of Borrower to Guarantor shall be marked with a legend that the same are subject to this Guaranty and shall be delivered to Lender. Guarantor agrees, and Lender hereby is authorized, in the name of Guarantor, from time to time to execute and file financing statements and continuation statements and to execute such other documents and to take such other actions as Lender deems necessary or appropriate to perfect, preserve and enforce its rights under this

MISCELLANEOUS PROVISIONS. The following miscellaneous provisions are a part of this Guaranty:

Amendments. This Guaranty, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the matters set forth in this Guaranty. No alteration of or amendment to this Guaranty shall be effective unless given in writing and signed by the party or parties sought to be charged or bound by the alteration or amendment.

Page 3

06-14-2000

# COMMERCIAL GUARAN

(Continued)

Applicable Law. This Guaranty has been delivered to Lender and accepted by Lender in the Commonwealth of Massachusetts. If there is a lawsuit, Guarantor agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, Commonwealth of Massachusetts. Lender and Guarantor hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by either Lender or Guarantor against the other. This Guaranty shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

Attorneys' Fees; Expenses. Guarantor agrees to pay upon demand all of Lender's costs and expenses, including attorneys' fees and Lender's legal expenses, incurred in connection with the enforcement of this Guaranty. Lender may pay someone else to help enforce this Guaranty, and Guarantor shall pay the costs and expenses of such enforcement. Costs and expenses include Lender's attorneys' fees and legal expenses whether or not there is a lawsuit, including attorneys' fees and legal expenses for bankruptcy proceedings (and including efforts to modify or vacate any automatic stay or injunction), appeals, and any anticipated post-judgment collection services. Guarantor also shall pay all court costs and such additional fees as may be directed by the court.

Notices. All notices required to be given by either party to the other under this Guaranty shall be in writing, may be sent by telefacsimile (unless otherwise required by law), and, except for revocation notices by Guarantor, shall be effective when actually delivered or when deposited with a nationally recognized overnight courier, or when deposited in the United States mail, first class postage prepaid, addressed to the party to whom the notice is to be given at the address shown above or to such other addresses as either party may designate to the other in writing. All revocation notices by Guarantor shall be in writing and shall be effective only upon delivery to Lender as provided above in the section titled "DURATION OF GUARANTY." If there is more than one Guarantor, notice to any Guarantor will constitute notice to all Guarantors. For notice purposes, Guarantor agrees to keep Lender informed at all times of Guarantor's current address.

Interpretation. In all cases where there is more than one Borrower or Guarantor, then all words used in this Guaranty in the singular shall be deemed to have been used in the plural where the context and construction so require; and where there is more than one Borrower named in this Guaranty or when this Guaranty is executed by more than one Guarantor, the words "Borrower" and "Guarantor" respectively shall mean all and any one or more of them. The words "Guarantor," "Borrower," and "Lender" include the heirs, successors, assigns, and transferees of each of them. Caption headings in this Guaranty are for convenience purposes only and are not to be used to interpret or define the provisions of this Guaranty. If a court of competent jurisdiction finds any provision of this Guaranty to be invalid or unenforceable as to any person or circumstances, such finding shall not render that provision invalid or unenforceable as to any other persons or circumstances, and all provisions of this Guaranty in all other respects shall remain valid and enforceable. If any one or more of Borrower or Guarantor are corporations or partnerships, it is not necessary for Lender to inquire into the powers of Borrower or Guarantor or of the officers, directors, partners, or agents acting or purporting to act on their behalf, and any Indebtedness made or created in reliance upon the professed exercise of such powers shall be guaranteed under this Guaranty.

Waiver. Lender shall not be deemed to have waived any rights under this Guaranty unless such waiver is given in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of this Guaranty shall not prejudice or constitute a waiver of Lender's right otherwise to demand strict compliance with that provision or any other provision of this Guaranty. No prior waiver by Lender, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lender's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lender is required under this Guaranty, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lender.

EACH UNDERSIGNED GUARANTOR ACKNOWLEDGES HAVING READ ALL THE PROVISIONS OF THIS GUARANTY AND AGREES TO ITS TERMS. IN ADDITION, EACH GUARANTOR UNDERSTANDS THAT THIS GUARANTY IS EFFECTIVE UPON GUARANTOR'S EXECUTION AND DELIVERY OF THIS GUARANTY TO LENDER AND THAT THE GUARANTY WILL CONTINUE UNTIL TERMINATED IN THE MANNER SET FORTH IN THE SECTION TITLED "DURATION OF GUARANTY." NO FORMAL ACCEPTANCE BY LENDER IS NECESSARY TO MAKE THIS GUARANTY EFFECTIVE. THIS GUARANTY IS DATED JUNE 14, 2000. THIS GUARANTY IS EXECUTED UNDER SEAL.

GUARANTOR:

X

Robert E. Blair, Jr.

Signed, acknowledged and delivered in the presence of:

X

Witness

X

Witness

LASER PRO, Reg. U.S. Pat. & T.M. Off., Ver. 3.29 (C) Concentrex 2000. All rights reserved. [MA-E20 BOWDITCH.LN C5.OVL]

EXHIBIT D
To
EXHIBIT 1

# RIEMER & BRAUNSTEINLLP

===COUNSELORS AT LAW≡

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Certified Article Number

7160 9901 9848 7660 4252 SENDERS REGORD

VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Mr. Robert E. Blair, Jr. 39 Kittery Ave Rowley, Massachusetts 02969

Re: Loan Arrangement between Sovereign Bank, successor by merger with First Essex Bank, FSB, and Bowditch Boat Holdings, LLC

March 10, 2005

Dear Mr. Blair:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with you (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes **DEMAND** upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

PLEASE TAKE NOTICE that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

PLEASE TAKE FURTHER NOTICE that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty. The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank

Mr. Robert E. Blair, Jr. March 10, 2005 Page 2

hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

**MSS** 

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

EXHIBIT E
To
EXHIBIT 1

### COMMERCIAL GUARAN /

Borrower: Bowditch Boat Holdings, LLC

4 Blaney Street Salem, MA 01970

Guarantor: Robert J. Salem

Lender: First Essex Bank, FSB

296 Essex Street Lawrence, MA 01842

AMOUNT OF GUARANTY. The amount of this Guaranty is Unlimited.

CONTINUING UNLIMITED GUARANTY. For good and valuable consideration, Robert J. Salem ("Guarantor") absolutely and unconditionally guarantees and promises to pay to First Essex Bank, FSB ("Lender") or its order, in legal tender of the United States of America, the Indebtedness (as that term is defined below) of Bowditch Boat Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Under this Guaranty, the liability of Guarantor is unlimited and the obligations of Guarantor are continuing.

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Borrower. The word "Borrower" means Bowditch Boat Holdings, LLC.

Guarantor. The word "Guarantor" means Robert J. Salem.

Guaranty. The word "Guaranty" means this Guaranty made by Guarantor for the benefit of Lender dated June 14, 2000.

Indebtedness. The word "Indebtedness" is used in its most comprehensive sense and means and includes any and all of Borrower's liabilities, obligations, debts, and indebtedness to Lender, now existing or hereinafter incurred or created, including, without limitation, all loans, advances, interest, costs, debts, overdraft indebtedness, credit card indebtedness, lease obligations, other obligations, and liabilities of Borrower, or any of them, and any present or future judgments against Borrower, or any of them; and whether any such Indebtedness is voluntarily or involuntarily incurred, due or not due, absolute or contingent, liquidated or unliquidated, determined or undetermined; whether Borrower may be liable individually or jointly with others, or primarily or secondarily, or as guarantor or surety; whether recovery on the Indebtedness may be or may become barred or unenforceable against Borrower for any reason whatsoever; and whether the Indebtedness arises from transactions which may be voidable on account of infancy, insanity, ultra vires, or otherwise.

Lender. The word "Lender" means First Essex Bank, FSB, its successors and assigns.

Related Documents. The words "Related Documents" mean and include without limitation all promissory notes, credit agreements, loan agreements, environmental agreements, guaranties, security agreements, mortgages, deeds of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the Indebtedness.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty remains in force. Guarantor intends to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of acceleration or otherwise, of all Indebtedness. Accordingly, no payments made upon the Indebtedness will discharge or diminish the continuing liability of Guarantor in connection with any remaining portions of the Indebtedness or any of the Indebtedness which subsequently arises or is thereafter incurred or contracted.

DURATION OF GUARANTY. This Guaranty will take effect when received by Lender without the necessity of any acceptance by Lender, or any notice to Guarantor or to Borrower, and will continue in full force until all Indebtedness incurred or contracted before receipt by Lender of any notice of revocation shall have been fully and finally paid and satisfied and all other obligations of Guarantor under this Guaranty shall have been performed in full. If Guarantor elects to revoke this Guarantor may only do so in writing. Guarantor's written notice of revocation must be mailed to Lender, by certified mail, at the address of Lender listed above or such other place as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances or new Indebtedness created after actual receipt by Lender of Guarantor's written revocation. For this purpose and without limitation, the term "new Indebtedness" does not include Indebtedness which at the time of notice of revocation is contingent, unliquidated, undetermined or not due and which later becomes absolute, liquidated, determined or due. This Guaranty will continue to bind Guarantor for all Indebtedness incurred by Borrower or committed by Lender prior to receipt of Guarantor's written notice of revocation, including any extensions, renewals, substitutions or modifications of the Indebtedness. All renewals, extensions, substitutions, and modifications of the Indebtedness granted after Guarantor's revocation, are contemplated under this Guaranty and, specifically will not be considered to be new Indebtedness. This Guaranty shall bind the estate of Guarantor as to Indebtedness created both before and after the death or incapacity of Guarantor, regardless of Lender's actual notice of Guarantor's death. Subject to the foregoing, Guarantor's executor or administrator or other legal representative may terminate this Guaranty in the same manner in which Guarantor might have terminated it and with the same effect. Release of any other guarantor or termination of any other guaranty of the Indebtedness shall not affect the liability of Guarantor under this Guaranty. A revocation received by Lender from any one or more Guarantors shall not affect the liability of any remaining Guarantors under this Guaranty. It is anticipated that fluctuations may occur in the aggregate amount of Indebtedness covered by this Guaranty, and it is specifically acknowledged and agreed by Guarantor that reductions in the amount of Indebtedness, even to zero dollars (\$0.00), prior to written revocation of this Guaranty by Guarantor shall not constitute a termination of this Guaranty. This Guaranty is binding upon Guarantor and Guarantor's heirs, successors and assigns so long as any of the guaranteed Indebtedness remains unpaid and even though the Indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Guarantor authorizes Lender, either before or after any revocation hereof, without notice or demand and without lessening Guarantor's liability under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional secured or unsecured loans to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (b) to alter, compromise, renew, extend, accelerate, or otherwise change one or more times the time for payment or other terms of the Indebtedness or any part of the Indebtedness, including increases and decreases of the rate of interest on the indebtedness; extensions may be repeated and may be for longer than the original loan term; (c) to take and hold security for the payment of this Guaranty or the Indebtedness, and exchange, enforce, waive, subordinate, fail or decide not to perfect, and release any such security, with or without the substitution of new collateral; (d) to release, substitute, agree not to sue, or deal with any one or more of Borrower's sureties, endorsers, or other guarantors on any terms or in any manner Lender may choose; (e) to determine how, when and what application of payments and credits shall be made on the Indebtedness; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonjudicial sale permitted by the terms of the controlling security agreement or deed of trust, as Lender in its discretion may determine; (g) to sell, transfer, assign, or grant participations in all or any part of the Indebtedness; and (h) to assign or transfer this Guaranty in whole or in part.

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Guarantor represents and warrants to Lender that (a) no representations or agreements of any kind have been made to Guarantor which would limit or qualify in any way the terms of this Guaranty; (b) this Guaranty is executed at Borrower's request and not at the request of Lender; (c) Guarantor has full power, right and authority to enter into this Guaranty; (d) the provisions of

Page 2

06-14-2000

### COMMERCIAL GUARAN'

(Continued)

this Guaranty do not conflict with or result in a default under any agreement or other instrument binding upon Guarantor and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor; (e) Guarantor has not and will not, without the prior written consent of Lender, sell, lease, assign, encumber, hypothecate, transfer, or otherwise dispose of all or substantially all of Guarantor's assets, or any interest therein; (f) upon Lender's request, Guarantor will provide to Lender financial and credit information in form acceptable to Lender, and all such financial information which currently has been, and all future financial information which will be provided to Lender is and will be true and correct in all material respects and fairly present the financial condition of Guarantor as of the dates the financial information is provided; (g) no material adverse change has occurred in Guarantor's financial condition since the date of the most recent financial statements provided to Lender and no event has occurred which may materially adversely affect Guarantor's financial condition; (h) no litigation, claim, investigation, administrative proceeding or similar action (including those for unpaid taxes) against Guarantor is pending or threatened; (i) Lender has made no representation to Guarantor as to the creditworthiness of Borrower; and (j) Guarantor has established adequate means of obtaining from Borrower on a continuing basis information regarding Borrower's financial condition. Guarantor agrees to keep adequately informed from such means of any facts, events, or circumstances which might in any way affect Guarantor's risks under this Guaranty, and Guarantor further agrees that, absent a request for information, Lender shall have no obligation to disclose to Guarantor any information or documents acquired by Lender in the course of its relationship with Borrower.

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor waives any right to require Lender (a) to continue lending money or to extend other credit to Borrower; (b) to make any presentment, protest, demand, or notice of any kind, including notice of any nonpayment of the Indebtedness or of any nonpayment related to any collateral, or notice of any action or nonaction on the part of Borrower, Lender, any surety, endorser, or other guarantor in connection with the Indebtedness or in connection with the creation of new or additional loans or obligations; (c) to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; (d) to proceed directly against or exhaust any collateral held by Lender from Borrower, any other guarantor, or any other person; (e) to give notice of the terms, time, and place of any public or private sale of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commercial Code; (f) to pursue any other remedy within Lender's power; or (g) to commit any act or omission of any kind, or at any time, with respect to any matter whatsoever.

If now or hereafter (a) Borrower shall be or become insolvent, and (b) the Indebtedness shall not at all times until paid be fully secured by collateral pledged by Borrower, Guarantor hereby forever waives and relinquishes in favor of Lender and Borrower, and their respective successors, any claim or right to payment Guarantor may now have or hereafter have or acquire against Borrower, by subrogation or otherwise, so that at no time shall Guarantor be or become a "creditor" of Borrower within the meaning of 11 U.S.C. section 547(b), or any successor provision of the Federal bankruptcy laws.

Guarantor also waives any and all rights or defenses arising by reason of (a) any "one action" or "anti-deficiency" law or any other law which may prevent Lender from bringing any action, including a claim for deficiency, against Guarantor, before or after Lender's commencement or completion of any foreclosure action, either judicially or by exercise of a power of sale; (b) any election of remedies by Lender which destroys or otherwise adversely affects Guarantor's subrogation rights or Guarantor's rights to proceed against Borrower for reimbursement, including without limitation, any loss of rights Guarantor may suffer by reason of any law limiting, qualifying, or discharging the Indebtedness; (c) any disability or other defense of Borrower, of any other guarantor, or of any other person, or by reason of the cessation of Borrower's liability from any cause whatsoever, other than payment in full in legal tender, of the Indebtedness; (d) any right to claim discharge of the Indebtedness on the basis of unjustified impairment of any collateral for the Indebtedness; (e) any statute of limitations, if at any time any action or suit brought by Lender against Guarantor is commenced there is outstanding Indebtedness of Borrower to Lender which is not barred by any applicable statute of limitations; or (f) any defenses given to guarantors at law or in equity other than actual payment and performance of the Indebtedness. If payment is made by Borrower, whether voluntarily or otherwise, or by any third party, on the Indebtedness and thereafter Lender is forced to remit the amount of that payment to Borrower's trustee in bankruptcy or to any similar person under any federal or state bankruptcy law or law for the relief of debtors, the Indebtedness shall be considered unpaid for the purpose of enforcement of this Guaranty.

Guarantor further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of setoff, counterclaim, counter demand, recoupment or similar right, whether such claim, demand or right may be asserted by the Borrower, the Guarantor, or both.

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guarantor's full knowledge of its significance and consequences and that, under the circumstances, the waivers are reasonable and not contrary to public policy or law. If any such waiver is determined to be contrary to any applicable law or public policy, such waiver shall be effective only to the extent permitted by law or public policy.

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Page 3

06-14-2000

### COMMERCIAL GUARAN

(Continued)

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Waiver. Lender shall not be deemed to have waived any rights under this Guaranty unless such waiver is given in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of this Guaranty shall not prejudice or constitute a waiver of Lender's right otherwise to demand strict compliance with that provision or any other provision of this Guaranty. No prior waiver by Lender, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lender's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lender is required under this Guaranty, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lender.

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**GUARANTOR:** 

Robert J. Salem

Signed, acknowledged and delivered in the presence of:

Witness

LASER PRO, Reg. U.S. Pat. & T.M. Off., Ver. 3.29 (C) Concentrex 2000. All rights reserved. [MA-E20 BOWDITCH.LN C5.OVL]

EXHIBIT F
To
EXHIBIT 1

# RIEMER & BRAUNSTEINLLP

COUNSELORS AT LAW

Three Center Plaza · Boston, Massachusetts 02108-2003 (617) 523-9000 · Fax (617) 880-3456 E-Mail firm@riemerlaw.com

Mark S. Scott
Direct Dial: (617) 880-3452
Writer's Direct Fax: (617) 692-3452
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New York, New York (212) 302-8880 · Fax (212) 789-3100 Burlington, Massachusetts (781) 273-2270 · Fax (781) 273-0776

Certified Article Number

7160 3901 9848 7660 4283 SENDERS RECORD

March 10, 2005

<u>VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED</u> AND FIRST CLASS MAIL

Mr. Robert J. Salem 323 Concord Street Gloucester, Massachusetts 01930

Re: Loan Arrangement between Sovereign Bank, successor by merger with First Essex Bank, FSB, and Bowditch Boat Holdings, LLC

Dear Mr. Salem:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with you (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes **DEMAND** upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

**PLEASE TAKE NOTICE** that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

PLEASE TAKE FURTHER NOTICE that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty. The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank

Mr. Robert J. Salem March 10, 2005 Page 2

hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

MSS

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

**EXHIBIT G** To **EXHIBIT 1** 

05/14/2000 12:57 9787405771 06/14/00 WED 11:28 FAX 9789751055

GOLDENEYE First Essex Comm Lo Div PAGE **12**3 0 0 5

#### COMMERCIAL GUARANTY

Borrowers

Bowdisch Bost Holdings, LLC

4 Planey Street Salem, MA 01970

Guarantor: Henry Lord

6134 Barroll Road Baltimore, MD 21200 Lender:

First Essex Bank, FSB

296 Essex Stroet Lawrence, MA 01842

CONTINUING UNLIMITED GUARANTY. For good and valuable consideration, Henry Lord ("Guarantor") absolutely and unconditionally guarantees and promises to pay to Pint Esset Bank, FSB ("Lender") or to order, to legal tender of the United States of America, the Indebtedment (as that terms is defined below) of Bowditch Boat Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Under this Guaranty, the Rability of Guarantor is unlimited and the obligations of Guarantor are continuing.

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Borrower. The word 'Borrower' meens Sowdtch Boat Noklings, LLC.

AMOUNT OF GUARANTY. The amount of this Guaranty is Unitenitied.

Guarantor. The word "Guarantor" means. Henry Lord.

Guaranty. "The word "Guaranty" means this Quaranty made by Guaranty: for the benefit of Lander defed June 15, 2000;

m. The word "Indebtedness" is used in he most comprehensive sense and means and kickutes any and all of Bonower's fabilities, obligations, debts, and indebtedness to Lander, now existing or hereinstate thousand, including white to boligations, and health indebtedness to Lander, now existing or hereinstate included or created, including, without limitation, all louns, advances, interest, costs, debts, overdest indebtedness, credit card indebtedness, leade obligations, other obligations, and healther of Borrower, or any of them, and any present or future (adgments equinat Borrower, or any of them; and whether any such indebtedness is voluntarily enounted, due or not due, absolute or confingent, isolated or unliquidated, determined or undetermined; whether Borrower may be liable. auditiously or jointly with others, or primarily or secondarily, or as guaranter or surety, whether recovery on the indebtedness may be or may become berned or unwinterestine against Borrower for any reason whiteseever; and whether the Indebtedness enters from transsolions which may be voiciable on account of infancy, insenity, ultra virus, or otherwise,

Lender. The word "Lender" means First Essex Bank, FSB, its successors and savigns.

Related Documents. The words "Related Documents" mean and include without limitation all promissory notes, credit agreements, loan agreements, environmental agreements, quaranties, electrity agreements, mortgages, deads of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the indebtedness.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty remains in force. Guarantor insends to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of ecceleration or otherwise, of all indebtedness. Accordingly, no payments made upon the indebtedness will display or diminish the continuing liability of Guarantor in connection with any remaining portions of the indebtedness or any of the indebtedness which subsequently exists or is thereafter incurred or contracted.

DURATION OF GLIARANTY. This Guaranty will take affect when received by Lender without the necessity of any ecceptance by Lender, or any notice to Quarannor or to Borrower, and will continue in full force until all indistributional incurred or contracted before receipt by Landar of any notice of to Guarantor or to Borrower, and will continue in full force time at indistinguished or confined before receipt by fundat of any notice of revocation shall have been fully and finally paid and settled and all other obligations of Guarantor under this Guaranty shall have been performed in full. If Guarantor elects to revoke this Guarantor may only do so in writing. Guarantor's writing motion of revocation must be malled to fundar, by certified shall, at the address of fundar listed above or such other pieze as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances or new indebtedness created after social receipt by fundar of Guarantor's written revocation. For this purpose and which the term "new indebtedness" does not include indebtedness which at the time of notice of revocation is contingent, uniquidated, undestedness incurred by Borrower or committed by fundar prior to receipt of Guarantor's written notice of revocation, including any extensions, renewals, aubstitutions or modifications of the indebtedness. All renewals, accessions, and modifications of the indebtedness granted of the indebtedness. This Guarantor is not incurred to be new indebtedness. renewals, superturions or more constructions or the improvement. All renewals, extensions, and moderators of the interfedences prefited offset Quarantors revocation, and consequences. This Quaranto shall bind the estate of Quarantor as to Indebtedness created both before and after the death or incapacity of Quarantor, regardless of Lander's actual notice of Quarantor's death. Subject to the foregoing, Quarantor's executor or administrator or other legal representative may terminate this Quarantor in the same affect. Release of any other guarantor or termination of any other guaranty of the indebtedness shall not affect the liability of Quarantor under this Quaranty. A revocation received by Lander from any one or more Quarantors shall not affect the liability of any remaining Quarantor under this Quaranty. It is anticipated that fluctuations may occur in the aggregate amount of indebtedness covered by this Quaranty, and it is apposite, and according to the reductions are to the reductions and the reductions are to the reductions. the amount of indebtedness, even to zero dollars (\$0.00), prior to verticen revocation of this Guaranty by Guarantor shall not constitute a termination of this Guaranty. This Guaranty is binding upon Guarantor and Guarantor's heirs, successors and assigns so long as any of the guaranteed indufracioness remains unpaid and even though the indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Quarantor authorizes Lander, either before or after any revocation hereof, without notice or demand and without lessening Guaranton's Babiltoy under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional sections or intercured learns to Borrower, to learn equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (b) to after, compromise, renew, estand, accelerate, or otherwise change one or more three the for payment or other terms of the indebtedness or any part of the indebtedness, including increases and decreases of the rate of interest on the indebtedness; excendors may be repeated and may be for longer than the original loss term; (c) to take and hold security for the payment of indepreneus; excessors may be repeated and may be for longer than the original loss term; (c) to take and hold security for the payment of this Guaranty or the Indubtrdness, and exchange, enforce, wake, subordinate, fall or decide not to perfect, and release any such security, with or without the autorisation of new collegers; (d) to release, substitute, agree not to sue, or deal with any one or more of Borrower's sureties, endorsers, or other guarantors on any terms or in any manney Leader may choose; (e) to determine bow, when and what application of payments and credits shall be made on the independence; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonladicial sale permitted by the minus of the controlling accounty agreement or deed of trust, as Lander in to discretion may describe. (e) to sell, transfer, assign, or gram participations in all or any part of the indebendess; and (h) to assign or transfer this Guaranty in whole or in part.

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Quarantee represents and warrants to Lender that (e) no representations or agreements of any kind have been made to Guatantic which would limit or quality in any way the terms of this Guatanty; (b) this Guatanty is executed at Borrower's request and not at the request of Lender; (c) Guatantor has full power, right and suthority to enter into this Guatanty; (d) the provisions of

JUN 14 '00 12:57 ヴァロフィからファイ PAGE 27

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GOLDENEYE First Essex Comm Ln Div PAGE 03 @ 00B

06-15-2000

#### COMMERCIAL GUARANTY (Condnued)

Page 2

this Gueranty do not conflict with or result in a default ander any agreement or other instrument binding upon Guerantor and do not result in a violation This countries on the common means of countries and approximate of countries and will not willow the prior written consent of Lander, of any law, regulation, count decree or order applicable to Guarantor has not and will not willow the prior written consent of Lander, ead, teace, seed, excurriber, hypothecate, transfer, or otherwise dispose of at or autoenties of Guarantor's seeds, or any triorest trends; (i) upon Lander's request, Cumarantor will provide to Lander therefore the red telephone to Lander, and at each transfer information which currently has been, and at this principal information which will be provided to Lander, and at each transfer inspects and will be true and of our and material and countries. which currently has been, and at name tinancial information which will be provided to Lender is and will be true and correct in all material respects and tality present the financial condition of Guaranter as of the depe the Triancial Information is provided; (§) no material adverse change has cocurred in Guaranter's Brancial condition since the date of the most recent financial statements provided to Lender and no event has cocurred which may materially adversely affect Guaranter financial condition; (h) no litigation, claim, investigation, administrative proceeding or either action (including those) against Guaranter is ponding or threatened; (f) Lender has made no representation to Guaranter as to the oradinorthness of Borrower; and (f) Guaranter has setablished adequate misons of obtaining from Borrower en a, continuing basis information segarding Borrower's financial condition. Guaranter agrees to keep adequately informed from such means of any facts, events, or ofcounteries which might in any way effect Guaranter in the Guaranter further agrees that, absent a request for information, Lender shall have no obligation to disclose to Guaranter any information or documents acquired by Lender in the ocurse of its relationship with Borrower. disclose to Guarantor any information or documents soquired by Lender in the course of he relationship with florrower.

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor waives any right to require Lender (a) to continue lending money or to extend other credit to Borrower; (b) to make any present mental, protest, demand, or notice of any kind, including notice of any nonpayment of the indebtechess or of any nonpayment related to any collected, or notice of any action or nonaction on the part of Borrower, Lender, any eurety, endorser, or other guarantor in connection with the indebtechese or in connection with the creation of new or accitional loans or obligations; (d) to report for payment or to proceed directly against or exhaust any collecters held by Lender from Borrower, any other guarantor, or eny other payment, (e) to give notice of the terms, time, and place of any public or private sale of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commissional Coder, (f) to pursue any other namedy within Lander's power or (g) to commit any act or ordination of any kind, or at any time, with respect to any state others.

It now or hereafter (a) Borrower shall be or become insolvent, and (b) the indebtedness shall not at all times until paid be fully secured by collatoral pledged by Borrower, Guarantor hereby forever writes and relinquishes in favor of Lander and Borrower, and their respective auccessors, any claim or right to payment Guarantor may now have or hereafter have or acquire against Borrower, by subrogation or otherwise, so that at no time shall Guarantor be or become a "creditor" of Borrower within the meaning of 11 U.S.C. section 647(b), or any auccessor provision of the Federal bankruphcy

Guarantor also waives any and all rights or defenses arising by reason of (a) any "one action" or "anti-deficiency" law or any other its which may prevent Lender from bringing any action, including a claim for deficiency, against Guarantor, before or after Lender's commendement or completion of any forectiours action, either judicially or by exemise of a power of sale; (b) any election of remedies by Lender which destroys or otherwise adversely affects Guarantor's subrogation rights or Guarantor's rights to proceed against Borrower for reimburssement, including without limitation, any loss of any comment or any summer by reason of any law limiting, qualifying, or discharging the Indebtedness; (c) any despitely or other defense of Borrower, and any other person, or by reason of the cascathon of Borrower's Bability from any cause whemsoever, other despited in legal tender, of the indebtedness; (d) any right to claim discharge of the threbtedness on the basis of urightState inflamment of any collected indebtedness; (e) any statute of limitations, if at any time any applicable statute of limitations; (i) any defenses given to guarantor is commenced there is neglected by any applicable statute of limitations; (ii) any defenses given to guarantor at law or in aquity other than actual payment and performance of the indebtedness. If payment is made by Borrower, whether voluntarity or otherwise, or by any shirld party, on the indebtedness and therefore Lender is forced to remit the arrower, of that payment to Borrower's basise in barkuntery or to any shirld party, on the indebtedness and therefore Lender is forced to remit the arrower, of that payment to Borrower's barkuntery or to any shirld party, on the indebtedness and therefore Lender is forced to remit the arrower, it is indebtedness shall be considered unpaid for the purpose of enforcement of this Guaranty. enforcement of this Guinanty.

Guarantor turber waives and agrees not to sessor or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of sential, counterclaim, counter demand, recomment or similar right, whether such claim, demand or right may be asserted by the Borrower, the

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guarantor's full knowledge of its algorithment and consequences and that, under the circumstances, the waivers are reasonable and not contrary to putter policy or law. If any such waiver is determined to be contrary to any applicable law or putting policy, such waiver shall be effective only to the extent permitted by lew or public policy.

ENDER'S RIGHT OF SETOFF. In addition to all liene upon and rights of sarcif against the moneys, securities or other property of Gustrantor given to Lender by law, Lender shall have, with respect to Gustrantor's obligations to Lender under this Gustranty and to the subtest permitted by law, a convectual security interest in and a fight of setoff against, and obligations to Lender under this Gustranty and to the enterth and to, all coposits, moneys, securities and other property of Gustrantor now or hereafter in the possession of or deposit, whether hald, in a general or apacial account or deposit, whether hald, lostly with someone else, or whether hald for astellasping or otherwise, excluding however all IRA, Keogh, and trust accounts, Every such security interest and right of setoff trust be astercised without demand upon or notice to Gustrantor. No security interest or right of setoff shall be deemed to have been welved by any actor conduct on the part of Lander or by any neglect to exercise such right of setoff or to enforce such security interest or by any delay in so doing. Every right of setoff and security interest shall continue in full lorce and effect until such right of setoff or ecountry interest is apacifically variety or released by an instrument in earthys seconded by Lender. writing executed by Lender.

SUBORDINATION OF BORROWER'S DESTS TO GUARANTOR. Guarantor agrees that the indebtedness of Borrower to Lender, whether now existing or hereafter created, shall be prior to any claim that Guarantor may now have or hereafter acquire against Borrower, whether or not Borrower becomes insolvent, Guarantor hereby expressly subordinates any claim Guarantor may have against Borrower, apon any soccart whatecover, to any claim that Lender may now or hereafter have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower, through bankrupkey, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the sessets of Borrower applicable to the payment of the claims of both Lender and Guarantor shall be paid to Lender and shall be first applied by Lender to the Indebtedness of Borrower to Lender. Guarantor does hereby assign to Lender at claims which it may have or acquire against Borrower or against any assigness or trustee in bankruptoy of Borrower; provided however, that such assignment shall be effective only for the purpose of assuring to Lender full payment in legal bender of the Indebtedness. If Lender as requires or credit accessments now or hermalier evidencing any others or oblinations of Borrower to paracturary or portrower, provided transmiss, that about adoptitions exist an employed only so the purpose of severing or parameters in the tender of the indebtedness. If Lender so requests, any notes of credit agreements now or hereafter evidencing any debts or obligations of Borrower to Guerantov shall be marked with a legend that the same are subject to this Guerantov and be defined to Lender. Guerantov agrees, and Lender hereby is sufferingly in the name of Guerantov, from time to time to security and the financing statements and continuation externests and to security and other actions as Lender deams macessary or appropriate to perfect, preserve and emforce its rights under this

MISCELLANEOUS PROVISIONS. The following minositianeous provisions are a part of this Guaranty:

Amendments. This Guaranty, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the matters set forth in this Guaranty. No alteration of or amendment to this Guaranty shall be affective unless given in writing and algred by the party or parties sought to be changed or bound by the alteration or amendment.

Document 17-2 Filed 05/04/2005 Page 37 of 37

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GOLDENEYE First Essex Comm Lo Div PAGE 24 **2**007

06-15-2000

### COMMERCIAL GUARANTY

(Continued)

Page 3

Applicable Law. This Gueranty has been delivered to Lender and appended by Lender in the Commonwealth of Massachusetts. If there is a lawsuit, Gueranter agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, Commonwealth of Massachusetts. Lender and Gueranter hereby waive the right to any jury trial in any action, proceeding, or counterdaim brought by either Lender or Gueranter. against the other. This Guaranty shall be governed by and construed in accordance with the layer of the Commonwealth of Massachusotte.

According Feet; Expenses. Giverance agrees to pay upon demand all of Lender's costs and ampeness, including attorneys' feet and Lender's accordance incurred in convection with the enforcement of this Guaranty. Lander may pay someone size to help enforce this Guaranty, and Guaranty shall pay the coate and expenses of such enforcement. Costs and expenses include Lender's attorneys' fees and legal expenses whether or not there is a limitally including attorneyo' fees and legal expenses for bankruptcy proceedings (and including efforts to modify or vecess any automatio stay or internotion), appeals, and any anticipated post-judgment collection services. Guarantor size shall pay all court costs. a are may be directed by the court

Notices. All notices required to be given by either party to the other Under this Guaranty shall be an writing, may be sent by this scaling for invocation notices by Guarantor, shall be arrective when security delivered or when deposited with a nettonedy recognized overnight counter, or when deposited in the United States mail, first class postage prepaid, addressed to the party to whom the notice is to be given at the address shown above or to such other addresses to either party may designate to the other in writing. All revocation notices by Guarantor shall be in writing and shall be effective only upon delivery to Lender as provided above in the section titled "DURATION OF GUARANTY." If there is more than one Guarantor, notice to any Guarantor will constitute notice to all Guarantors. For notice purposes, Guaranter signess to keep Lander Informed at all times of Guaranter's current address.

interpretation. In all cases where there is more than one Botrower or Guarantor, then all words used in this Guaranty in the singular shall be interpreparation. In oil cases where there is much start one portrover or classration, then all words been used in the plural where the context and construction or legaling, and where there is more than one Borrower named in this Gueranty or when this Gueranty is executed by more than one Guerantor, the words "Borrower" and "Guerantor" respectively shall mean all and any one or more of them. The words "Guerantor," "Borrower," and "Lander" include the helrs, aucusesors, assigns, and transferses of such of them. Copsion headings in this Gueranty are to convenience purposes only and are not to be used to interpret or define the provisions of this Gustranty. If is court of competent jurisdiction finds any provision of this Quarterly to be invalid or unenforcemble as to any person or circumstance. country. If a court or complete provision invalid or unanterior to be invalid or unanteriorable as to any person or circumstance, and all provisions invalid or unanteriorable as to any other persons or circumstances, and all provisions invalid or unanteriorable as to any other persons or circumstances, and all provisions of this circumstance, and all provisions of this circumstance, and all provisions of this provisions are to any persons or partnerships, it is not necessary for Lender to inquire into the powers of Borrower or Guaranter or of the officers, directors, partners, or against acting or purporting to act on their behalf, and any indistributions made or created in releases upon the professed coarcias of such powers shall be guaranteed under this Guerrant.

Walver: Lander shall not be deemed to have waived any rights under this Quaranty Unions such waiver is given in writing and signed by Lender. No delay or emission on the part of Lender in exercising any right shall operate as a walver of such right or any other right. A walver by Lender of a provision of this Guaranty shall not projectice or constitute a walver of Lender's right otherwise to defined attot compliance with that provision or any other provision of this Guaranty. No prior wisher by Lender, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lender's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lander is required under this Quaranty, the granting of such consent by Landar in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Landar.

EACH UNDERSIGNED GUARANTOR ACKNOWLEDGES HAVING READ ALL THE PROVISIONS OF THIS GUARANTY AND AGREES TO ITS TERMS. IN ADDITION, EACH GUARANTOR UNDERSTANDS THAT THIS GUARANTY IS EFFECTIVE UPON GUARANTOR'S EXECUTION AND DELIVERY OF THIS GUARANTY TO LENDER AND THAT THE GUARANTY WILL CONTINUE UNTIL TERMINATED IN THE MANNER SET FORTH IN THE SECTION TITLED "DURATION OF GUARANTY." NO FORMAL ACCEPTANCE BY LENDER IS NECESSARY TO MAKE THIS GUARANTY EFFECTIVE. THIS GUARANTY IS DATED JUNE 15, 2000. THIS GUARANTY IS EXECUTED UNDER SEAL.

6.14.00

GUARANZOR:

Henry Lord

delivered in the presence of

Witness

LASER PRO, Reg. U.S. Fat. 8/I.M. OR., Ver. 829 (C) Concerned 2000. All rights measured, (MA-\$20 SOWOTICH UN CILOYUL

EXHIBIT H
To
EXHIBIT 1

### RIEMER & BRAUNSTEINLLP

**≡**COUNSELORS AT LAW**≡** 

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Mark S. Scott Direct Dial: (617) 880-3452 Writer's Direct Fax: (617) 692-3452 E-Mail: mscott@riemerlaw.com

New York, New York (212) 302-8880 · Fax (212) 789-3100 **Burlington**, Massachusetts (781) 273-2270 · Fax (781) 273-0776

Certified Article Number

7160 3901 9848 7660 4290 Sandars rekord

March 10, 2005

VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Mr. Henry J. Lord 6134 Barroll Rd Baltimore, Maryland 21207

> Loan Arrangement between Sovereign Bank, successor by merger with First Essex Re:

Bank, FSB, and Bowditch Boat Holdings, LLC

Dear Mr. Lord:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with you (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes DEMAND upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

PLEASE TAKE NOTICE that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

PLEASE TAKE FURTHER NOTICE that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty. The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank Mr. Henry J. Lord March 10, 2005 Page 2

hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

MSS

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

881098.1

**EXHIBIT I** 

To

**EXHIBIT 1** 

### COMMERCIAL GUARAL

Borrower:

Bowditch Boat Holdings, LLC

4 Blaney Street

Salem, MA 01970

Guarantor:

Goldeneye Corporation 4 Blaney Street Salem, MA 01970

Lender:

First Essex Bank, FSB

296 Essex Street Lawrence, MA 01842

AMOUNT OF GUARANTY. The amount of this Guaranty is Unlimited.

CONTINUING UNLIMITED GUARANTY. For good and valuable consideration, Goldeneye Corporation ("Guarantor") absolutely and unconditionally guarantees and promises to pay to First Essex Bank, FSB ("Lender") or its order, in legal tender of the United States of America, the Indebtedness (as that term is defined below) of Bowditch Boat Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Under this Guaranty, the liability of Guarantor is unlimited and the obligations of Guarantor are continuing.

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Borrower. The word "Borrower" means Bowditch Boat Holdings, LLC.

Guarantor. The word "Guarantor" means Goldeneye Corporation.

Guaranty. The word "Guaranty" means this Guaranty made by Guarantor for the benefit of Lender dated June 14, 2000.

Indebtedness. The word "Indebtedness" is used in its most comprehensive sense and means and includes any and all of Borrower's liabilities, obligations, debts, and indebtedness to Lender, now existing or hereinafter incurred or created, including, without limitation, all loans, advances, interest, costs, debts, overdraft indebtedness, credit card indebtedness, lease obligations, other obligations, and liabilities of Borrower, or any of them, and any present or future judgments against Borrower, or any of them; and whether any such Indebtedness is voluntarily or involuntarily incurred, due or not due, absolute or contingent, liquidated or unliquidated, determined or undetermined; whether Borrower may be liable individually or jointly with others, or primarily or secondarily, or as guarantor or surety; whether recovery on the indebtedness may be or may become barred or unenforceable against Borrower for any reason whatsoever, and whether the Indebtedness arises from transactions which may be voidable on account of infancy, insanity, ultra vires, or otherwise.

Lender. The word "Lender" means First Essex Bank, FSB, its successors and assigns.

Related Documents. The words "Related Documents" mean and include without limitation all promissory notes, credit agreements, loan agreements, environmental agreements, guaranties, security agreements, mortgages, deeds of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the Indebtedness.

MAXIMUM LIABILITY. The maximum liability of Guarantor under this Guaranty shall be unlimited.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty remains in force. Guarantor intends to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of acceleration or otherwise, of all Indebtedness. Accordingly, no payments made upon the Indebtedness will discharge or diminish the continuing liability of Guarantor in connection with any remaining portions of the indebtedness or any of the Indebtedness which subsequently arises or is thereafter incurred or

DURATION OF GUARANTY. This Guaranty will take effect when received by Lender without the necessity of any acceptance by Lender, or any notice to Guarantor or to Borrower, and will continue in full force until all indebtedness incurred or contracted before receipt by Lender of any notice of revocation shall have been fully and finally paid and satisfied and all other obligations of Guarantor under this Guaranty shall have been performed in full. If Guarantor elects to revoke this Guaranty, Guarantor may only do so in writing. Guarantor's written notice of revocation must be malled to Lender, by certified mail, at the address of Lender listed above or such other place as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances or new Indebtedness created after actual receipt by Lender of Guarantor's written revocation. For this purpose and without limitation, the term "new Indebtedness" does not include Indebtedness which at the time of notice of revocation is contingent, unliquidated, undetermined or not due and which later becomes absolute, liquidated, determined or due. Notice of revocation shall be effective only as to the particular Guarantor providing the notice, and shall not affect the liability of other guarantors. This Guaranty will continue to bind Guarantor for all Indebtedness incurred by Borrower or committed by Lender prior to receipt of Guarantor's written notice of revocation, including any extensions, renewals, substitutions or modifications of the Indebtedness. All renewals, extensions, substitutions, and modifications of the Indebtedness granted after Guarantor's revocation, are contemplated under this Guaranty and, specifically will not be considered to be new Indebtedness. This Guaranty shall bind the estate of Guarantor as to Indebtedness created both before and after the death or incapacity of Guarantor, regardless of Lender's actual notice of Guarantor's death. Subject to the foregoing, Guarantor's executor or administrator or other legal representative may terminate this Guaranty in the same manner in which Guarantor might have terminated it and with the same effect. Release of any other guarantor or termination of any other guaranty of the Indebtedness shall not affect the liability of Guarantor under this Guaranty. A revocation received by Lender from any one or more Guarantors shall not affect the liability of any remaining Guarantors under this Guaranty. It is anticipated that fluctuations may occur in the aggregate amount of indebtedness covered by this Guaranty, and it is specifically acknowledged and agreed by Guarantor that reductions in the amount of Indebtedness, even to zero dollars (\$0.00), prior to written revocation of this Guaranty by Guarantor shall not constitute a termination of this Guaranty. This Guaranty is binding upon Guarantor and Guarantor's heirs, successors and assigns so long as any of the guaranteed indebtedness remains unpaid and even though the indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Guarantor authorizes Lender, either before or after any revocation hereof, without notice or demand and without lessening Guarantor's liability under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional secured or unsecured loans to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (b) to alter, compromise, renew, extend, accelerate, or otherwise change one or more times the time for payment or other terms of the Indebtedness or any part of the Indebtedness, including increases and decreases of the rate of interest on the indebtedness; extensions may be repeated and may be for longer than the original loan term; (c) to take and hold security for the payment of this Guaranty or the Indebtedness, and exchange, enforce, waive, subordinate, fail or decide not to perfect, and release any such security, with or without the substitution of new collateral; (d) to release, substitute, agree not to sue, or deal with any one or more of Borrower's sureties, endorsers, or other guarantors on any terms or in any manner Lender may choose; (e) to determine how, when and what application of payments and credits shall be made on the indebtedness; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonjudicial sale permitted by the terms of the controlling security agreement or deed of trust, as Lender in its discretion may determine; (g) to self, transfer, assign, or grant participations in all or any part of the indebtedness; and (h) to assign or

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# COMMERCIAL GUARAN (Continued)

Page 2

transfer this Guaranty in whole or in part.

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Guarantor represents and warrants to Lender that (a) no representations or agreements of any kind have been made to Guarantor which would limit or qualify in any way the terms of this Guaranty; (b) this Guaranty is executed at Borrower's request and not at the request of Lender; (c) Guarantor has full power, right and authority to enter into this Guaranty; (d) the provisions of this Guaranty do not conflict with or result in a default under any agreement or other instrument binding upon Guarantor and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor; (e) Guarantor has not and will not, without the prior written consent of Lender, sell, lease, assign, encumber, hypothecate, transfer, or otherwise dispose of all or substantially all of Guarantor's assets, or any interest therein; (f) upon Lender's request, Guarantor will provide to Lender financial and credit information in form acceptable to Lender, and all such financial information which will be provided to Lender is and will be true and correct in all material respects and fairly present the financial condition of Guarantor as of the dates the financial information is provided; (g) no material adverse change has occurred in Guarantor's financial condition since the date of the most recent financial information is provided; (g) no material adverse change has occurred in Guarantor's financial condition since the date of the most recent financial statements provided to Lender and no event has occurred which may materially adversely affect Guarantor's financial condition; (h) no litigation, claim, investigation, administrative proceeding or similar action (including those for unpaki taxes) against Guarantor is pending or threatened; (i) Lender has made no representation to Guarantor as to the creditworthness of Borrower; and (i) Guarantor has established adequate means of obtaining from Borrower on a continuing basis information regarding Borrower's financial condition. G

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor waives any right to require Lender (a) to continue lending money or to extend other credit to Borrower; (b) to make any presentment, protest, demand, or notice of any kind, including notice of any nonpayment of the indebtedness or of any nonpayment related to any collateral, or notice of any action or nonaction on the part of Borrower, Lender, any surety, endorser, or other guarantor in connection with the indebtedness or in connection with the creation of new or additional loans or obligations; (c) to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; (d) to proceed directly against or exhaust any collateral held by Lender from Borrower, any other guarantor, or any other person; (e) to give notice of the terms, time, and place of any public or private sale of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commercial Code; (f) to pursue any other remedy within Lender's power; or (g) to commit any act or omission of any kind, or at any time, with respect to any matter whatsoever.

If now or hereafter (a) Borrower shall be or become insolvent, and (b) the Indebtedness shall not at all times until paid be fully secured by collateral pledged by Borrower, Guarantor hereby forever waives and relinquishes in favor of Lender and Borrower, and their respective successors, any claim or right to payment Guarantor may now have or hereafter have or acquire against Borrower, by subrogation or otherwise, so that at no time shall Guarantor be or become a "creditor" of Borrower within the meaning of 11 U.S.C. section 547(b), or any successor provision of the Federal bankruptcy laws

Guarantor also waives any and all rights or defenses arising by reason of (a) any "one action" or "anti-deficiency" law or any other law which may prevent Lender from bringing any action, including a claim for deficiency, against Guarantor, before or after Lender's commencement or completion of any foreclosure action, either judicially or by exercise of a power of sale; (b) any election of remedies by Lender which destroys or otherwise adversely affects Guarantor's subrogation rights or Guarantor's rights to proceed against Borrower for reimbursement, including without limitation, any loss of rights Guarantor may suffer by reason of any law limiting, qualifying, or discharging the indebtedness; (c) any disability or other defense of Borrower, of any other person, or by reason of the cessation of Borrower's liability from any cause whatsoever, other than payment in full in legal tender, of the indebtedness; (d) any right to claim discharge of the Indebtedness on the basis of unjustified impairment of any collateral for the indebtedness; (e) any statute of limitations, if at any time any action or suit brought by Lender against Guarantor is commenced there is outstanding indebtedness of Borrower to Lender which is not barred by any applicable statute of limitations; or (f) any defenses given to guarantors at law or in equity other than actual payment and performance of the Indebtedness. If payment is made by Borrower, whether voluntarily or otherwise, or by any similar person under any federal or state bankruptcy law or law for the relief of debtors, the Indebtedness shall be considered unpaid for the purpose of enforcement of this Guaranty.

Guarantor further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of setoff, counterclaim, counter demand, recoupment or similar right, whether such claim, demand or right may be asserted by the Borrower, the Guarantor, or both.

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guarantor's full knowledge of its significance and consequences and that, under the circumstances, the waivers are reasonable and not contrary to public policy or law. If any such waiver is determined to be contrary to any applicable law or public policy, such waiver shall be effective only to the extent permitted by law or public policy.

LENDER'S RIGHT OF SETOFF. In addition to all liens upon and rights of setoff against the moneys, securities or other property of Guarantor given to Lender by law, Lender shall have, with respect to Guarantor's obligations to Lender under this Guaranty and to the extent permitted by law, a contractual security interest in and a right of setoff against, and Guarantor hereby assigns, conveys, delivers, pledges, and transfers to Lender all of Guarantor's right, title and interest in and to, all deposits, moneys, securities and other property of Guarantor now or hereafter in the possession of or on deposit with Lender, whether held in a general or special account or deposit, whether held jointly with someone else, or whether held for safekeeping or otherwise, excluding however all IRA, Keogh, and trust accounts. Every such security interest and right of setoff may be exercised without demand upon or notice to Guarantor. No security interest or right of setoff shall be deemed to have been walved by any act or conduct on the part of Lender or by any neglect to exercise such right of setoff or to enforce such security interest or by any delay in so doing. Every right of setoff and security Interest shall continue in full force and effect until such right of setoff or security interest is specifically waived or released by an instrument in writing executed by Lender.

SUBORDINATION OF BORROWER'S DEBTS TO GUARANTOR. Guarantor agrees that the Indebtedness of Borrower to Lender, whether now existing or hereafter created, shall be prior to any claim that Guarantor may now have or hereafter acquire against Borrower, whether or not Borrower becomes insolvent. Guarantor hereby expressly subordinates any claim Guarantor may have against Borrower, upon any account whatsoever, to any claim that Lender may now or hereafter have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower, through bankruptcy, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the assets of Borrower applicable to the payment of the claims of both Lender and Guarantor shall be paid to Lender and shall be first applied by Lender to the Indebtedness of Borrower to Lender. Guarantor does hereby assign to Lender all claims which it may have or acquire against Borrower or against any assignee or trustee in bankruptcy of Borrower; provided however, that such assignment shall be effective only for the purpose of assuring to Lender full payment in legal tender of the Indebtedness. If Lender so requests, any notes or credit agreements now or hereafter evidencing any debts or obligations of Borrower to Guarantor shall be marked with a legend that the same are subject to this Guaranty and shall be delivered to Lender. Guarantor agrees, and Lender such other documents and to take such other actions as Lender deems necessary or appropriate to perfect, preserve and enforce its rights under this Guaranty.

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#### COMMERCIAL GUARAN (Continued)

Page 3

MISCELLANEOUS PROVISIONS. The following miscellaneous provisions are a part of this Guaranty:

Amendments. This Guaranty, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the matters set forth in this Guaranty. No alteration of or amendment to this Guaranty shall be effective unless given in writing and signed by the party or parties sought to be charged or bound by the alteration or amendment.

Applicable Law. This Guaranty has been delivered to Lender and accepted by Lender in the Commonwealth of Massachusetts. If there is a lawsuit, Guarantor agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, Commonwealth of Massachusetts, Lender and Guarantor hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by either Lender or Guarantor against the other. This Guaranty shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

Attorneys' Fees; Expenses. Guarantor agrees to pay upon demand all of Lender's costs and expenses, including attorneys' fees and Lender's legal expenses, incurred in connection with the enforcement of this Guaranty. Lender may pay someone else to help enforce this Guaranty, and Guarantor shall pay the costs and expenses of such enforcement. Costs and expenses include Lender's attorneys' fees and legal expenses whether or not there is a lawsuit, including attorneys' fees and legal expenses for bankruptcy proceedings (and including efforts to modify or vacate any automatic stay or injunction), appeals, and any anticipated post-judgment collection services. Guarantor also shall pay all court costs and such additional fees as may be directed by the court.

Notices. All notices required to be given by either party to the other under this Guaranty shall be in writing, may be sent by telefacsimile (unless otherwise required by law), and, except for revocation notices by Guarantor, shall be effective when actually delivered or when deposited with a nationally recognized overnight courier, or when deposited in the United States mail, first class postage prepaid, addressed to the party to whom the notice is to be given at the address shown above or to such other addresses as either party may designate to the other in writing. All revocation notices by Guarantor shall be in writing and shall be effective only upon delivery to Lender as provided above in the section titled "DURATION OF GUARANTY." If there is more than one Guarantor, notice to any Guarantor will constitute notice to all Guarantors. For notice purposes, Guarantor agrees to keep Lender informed at all times of Guarantor's current address.

Interpretation. In all cases where there is more than one Borrower or Guarantor, then all words used in this Guaranty in the singular shall be deemed to have been used in the plural where the context and construction so require; and where there is more than one Borrower named in this Guaranty or when this Guaranty is executed by more than one Guarantor, the words "Borrower" and "Guarantor" respectively shall mean all and any one or more of them. The words "Guarantor," "Borrower," and "Lender" include the heirs, successors, assigns, and transferees of each of them. Caption headings in this Guaranty are for convenience purposes only and are not to be used to interpret or define the provisions of this Guaranty. If a court of competent jurisdiction finds any provision of this Guaranty to be invalid or unenforceable as to any person or circumstance, such finding shall not render that provision invalid or unenforceable as to any other persons or circumstances, and all provisions of this Guaranty in all other respects shall remain valid and enforceable. If any one or more of Borrower or Guarantor are corporations or partnerships, it is not necessary for Lender to inquire into the powers of Borrower or Guarantor or of the officers, directors, partners, or agents acting or purporting to act on their behalf, and any indebtedness made or created in reliance upon the professed exercise of such powers shall be guaranteed under this Guaranty.

Waiver. Lender shall not be deemed to have waived any rights under this Guaranty unless such waiver is given in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of this Guaranty shall not prejudice or constitute a waiver of Lender's right otherwise to demand strict compliance with that provision or any other provision of this Guaranty. No prior waiver by Lender, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lender's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lender is required under this Guaranty, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lender.

EACH UNDERSIGNED GUARANTOR ACKNOWLEDGES HAVING READ ALL THE PROVISIONS OF THIS GUARANTY AND AGREES TO ITS TERMS. IN ADDITION, EACH GUARANTOR UNDERSTANDS THAT THIS GUARANTY IS EFFECTIVE UPON GUARANTOR'S EXECUTION AND DELIVERY OF THIS GUARANTY TO LENDER AND THAT THE GUARANTY WILL CONTINUE UNTIL TERMINATED IN THE MANNER SET FORTH IN THE SECTION TITLED "DURATION OF GUARANTY." NO FORMAL ACCEPTANCE BY LENDER IS NECESSARY TO MAKE THIS GUARANTY EFFECTIVE. THIS GUARANTY IS DATED JUNE 14, 2000. THIS GUARANTY IS EXECUTED UNDER SEAL.

GUARANTOR:

Goldeneye Corpor

By:

Signed, acknowledged and delivered in the presence of:

Witness

LASER PRO, Reg. U.S. Pat, & T.M. Off., Ver. 3.29 (C) Concentrex 2000. All rights reserved. [MA-E20A BOWDITCH.LIN CS.OVI.]

**EXHIBIT J** To **EXHIBIT 1** 

# RIEMER & BRAUNSTEINLLP

COUNSELORS AT LAW

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Certified Article Number 7160 3901 9848 7661 6507 SENDERS RECORD

March 10, 2005

VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Goldeneye Corporation 4 Blaney Street Salem, Massachusetts 01970 Attn: Mr. Robert J. Salem, President

Re: Loan Arrangement between Sovereign Bank, successor by merger with First Essex Bank, FSB, and Bowditch Boat Holdings, LLC

Dear Mr. Salem:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with Goldeneye Corporation (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes **DEMAND** upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

PLEASE TAKE NOTICE that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

**PLEASE TAKE FURTHER NOTICE** that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty.

Goldeneye Corporation March 10, 2005 Page 2

The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

**MSS** 

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

EXHIBIT K
To
EXHIBIT 1

### COMMERCIAL GUARAN

Borrower: Bowditch Boat Holdings, LLC

4 Blaney Street Salem, MA 01970 Lender: First Essex Bank, FSB 296 Essex Street Lawrence, MA 01842

Guarantor: Salem Whale Watch & Cruise Company, LLC DBA: Salem Cruise Company

AMOUNT OF GUARANTY. The amount of this Guaranty is Unlimited.

CONTINUING UNLIMITED GUARANTY. For good and valuable consideration, Salem Whale Watch & Cruise Company, LLC DBA: Salem Cruise Company ("Guarantor") absolutely and unconditionally guarantees and promises to pay to First Essex Bank, FSB ("Lender") or its order, in legal tender of the United States of America, the Indebtedness (as that term is defined below) of Bowditch Boat Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Under this Guaranty, the liability of Guarantor is unlimited and the obligations of Guarantor are continuing.

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Borrower. The word "Borrower" means Bowditch Boat Holdings, LLC.

Guarantor. The word "Guarantor" means Salem Whale Watch & Cruise Company, LLC DBA: Salem Cruise Company.

Guaranty. The word "Guaranty" means this Guaranty made by Guarantor for the benefit of Lender dated June 14, 2000.

Indebtedness. The word "Indebtedness" is used in its most comprehensive sense and means and includes any and all of Borrower's liabilities, obligations, debts, and indebtedness to Lender, now existing or hereinafter incurred or created, including, without limitation, all loans, advances, interest, costs, debts, overdraft indebtedness, credit card indebtedness, lease obligations, other obligations, and liabilities of Borrower, or any of them, and any present or future judgments against Borrower, or any of them; and whether any such Indebtedness is voluntarily or involuntarily incurred, due or not due, absolute or contingent, liquidated or unliquidated, determined or undetermined; whether Borrower may be liable individually or jointly with others, or primarily or secondarily, or as guarantor or surety; whether recovery on the Indebtedness may be or may become barred or unenforceable against Borrower for any reason whatsoever; and whether the Indebtedness arises from transactions which may be voidable on account of infancy, insanity, ultra vires, or otherwise.

Lender. The word "Lender" means First Essex Bank, FSB, its successors and assigns.

Related Documents. The words "Related Documents" mean and include without limitation all promissory notes, credit agreements, loan agreements, environmental agreements, guaranties, security agreements, mortgages, deeds of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the Indebtedness.

MAXIMUM LIABILITY. The maximum liability of Guarantor under this Guaranty shall be unlimited.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty remains in force. Guarantor intends to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of acceleration or otherwise, of all Indebtedness. Accordingly, no payments made upon the Indebtedness will discharge or diminish the continuing liability of Guarantor in connection with any remaining portions of the Indebtedness or any of the Indebtedness which subsequently arises or is thereafter incurred or contracted.

DURATION OF GUARANTY. This Guaranty will take effect when received by Lender without the necessity of any acceptance by Lender, or any notice to Guarantor or to Borrower, and will continue in full force until all Indebtedness incurred or contracted before receipt by Lender of any notice of revocation shall have been fully and finally paid and satisfied and all other obligations of Guarantor under this Guaranty shall have been performed in full. If Guarantor elects to revoke this Guaranty, Guarantor may only do so in writing. Guarantor's written notice of revocation must be mailed to Lender, by certified mail, at the address of Lender listed above or such other place as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances or new Indebtedness created after actual receipt by Lender of Guarantor's written revocation. For this purpose and without limitation, the term "new Indebtedness" does not include Indebtedness which at the time of notice of revocation is contingent, unliquidated, undetermined or not due and which later becomes absolute, liquidated, determined or due. Notice of revocation shall be effective only as to the particular Guarantor providing the notice, and shall not affect the liability of other guarantors. This Guaranty will continue to bind Guarantor for all Indebtedness incurred by Borrower or committed by Lender prior to receipt of Guarantor's written notice of revocation, including any extensions, renewals, substitutions or modifications of the Indebtedness. All renewals, extensions, substitutions, and modifications of the Indebtedness granted after Guarantor's revocation, are contemplated under this Guaranty and, specifically will not be considered to be new Indebtedness. This Guaranty shall bind the estate of Guarantor as to Indebtedness created both before and after the death or incapacity of Guarantor, regardless of Lender's actual notice of Guarantor's death. Subject to the foregoing, Guarantor's executor or administrator or other legal representative may terminate this Guaranty in the same manner in which Guarantor might have terminated it and with the same effect. Release of any other guarantor or termination of any other guaranty of the Indebtedness shall not affect the liability of Guarantor under this Guaranty. A revocation received by Lender from any one or more Guarantors shall not affect the liability of any remaining Guarantors under this Guaranty. It is anticipated that fluctuations may occur in the aggregate amount of Indebtedness covered by this Guaranty, and it is specifically acknowledged and agreed by Guarantor that reductions in the amount of Indebtedness, even to zero dollars (\$0.00), prior to written revocation of this Guaranty by Guarantor shall not constitute a termination of this Guaranty. This Guaranty is binding upon Guarantor and Guarantor's heirs, successors and assigns so long as any of the guaranteed indebtedness remains unpaid and even though the indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Guarantor authorizes Lender, either before or after any revocation hereof, without notice or demand and without lessening Guarantor's liability under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional secured or unsecured loans to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (b) to alter, compromise, renew, extend, accelerate, or otherwise change one or more times the time for payment or other terms of the Indebtedness or any part of the Indebtedness, including increases and decreases of the rate of interest on the Indebtedness; extensions may be repeated and may be for longer than the original loan term; (c) to take and hold security for the payment of this Guaranty or the Indebtedness, and exchange, enforce, waive, subordinate, fail or decide not to perfect, and release any such security, with or without the substitution of new collateral; (d) to release, substitute, agree not to sue, or deal with any one or more of Borrower's sureties, endorsers, or other guarantors on any terms or in any manner Lender may choose; (e) to determine how, when and what application of payments and credits shall be made on the Indebtedness; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonjudicial sale permitted by the terms of the controlling security agreement or deed of trust, as Lender in its discretion may determine; (g) to sell, transfer, assign, or grant participations in all or any part of the Indebtedness; and (h) to assign or

Page 2

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COMMERCIAL GUARAN

(Continued)

transfer this Guaranty in whole or in part.

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Guarantor represents and warrants to Lender that (a) no representations or agreements of any kind have been made to Guarantor which would limit or qualify in any way the terms of this Guaranty; (b) this Guaranty is executed at Borrower's request and not at the request of Lender; (c) Guarantor has full power, right and authority to enter into this Guaranty; (d) the provisions of this Guaranty do not conflict with or result in a default under any agreement or other instrument binding upon Guarantor and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor; (e) Guarantor has not and will not, without the prior written consent of Lender, sell, lease, assign, encumber, hypothecate, transfer, or otherwise dispose of all or substantially all of Guarantor's assets, or any interest therein; (f) upon Lender's request, Guarantor will provide to Lender financial and credit information in form acceptable to Lender, and all such financial information which currently has been, and all future financial information which will be provided to Lender is and will be true and correct in all material respects and fairly present the financial condition of Guarantor as of the dates the financial information is provided; (g) no material adverse change has occurred in Guarantor's financial condition since the date of the most recent financial statements provided to Lender and no event has occurred which may materially adversely affect Guarantor's financial condition; (h) no litigation, claim, investigation, administrative proceeding or similar action (including those for unpaid taxes) against Guarantor is pending or threatened; (i) Lender has made no representation to Guarantor as to the creditworthiness of Borrower; and (j) Guarantor has established adequate means of obtaining from Borrower on a continuing basis information regarding Borrower's financial condition. Guarantor agrees to keep adequately informed from such means of any facts, events, or circumstances which might in any way affect Guarantor's risks under this Guaranty, and Guarantor further agrees that, absent a request for information, Lender shall have no obligation to disclose to Guarantor any information or documents acquired by Lender in the course of its relationship with Borrower.

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor waives any right to require Lender (a) to continue lending money or to extend other credit to Borrower; (b) to make any presentment, protest, demand, or notice of any kind, including notice of any nonpayment of the Indebtedness or of any nonpayment related to any collateral, or notice of any action or nonaction on the part of Borrower, Lender, any surety, endorser, or other guarantor in connection with the Indebtedness or in connection with the creation of new or additional loans or obligations; (c) to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; (d) to proceed directly against or exhaust any collateral held by Lender from Borrower, any other guarantor, or any other person; (e) to give notice of the terms, time, and place of any public or private sale of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commercial Code; (f) to pursue any other remedy within Lender's power; or (g) to commit any act or omission of any kind, or at any time, with respect to any matter whatsoever.

If now or hereafter (a) Borrower shall be or become insolvent, and (b) the Indebtedness shall not at all times until paid be fully secured by collateral pledged by Borrower, Guarantor hereby forever waives and relinquishes in favor of Lender and Borrower, and their respective successors, any claim or right to payment Guarantor may now have or hereafter have or acquire against Borrower, by subrogation or otherwise, so that at no time shall Guarantor be or become a "creditor" of Borrower within the meaning of 11 U.S.C. section 547(b), or any successor provision of the Federal bankruptcy

Guarantor also waives any and all rights or defenses arising by reason of (a) any "one action" or "anti-deficiency" law or any other law which may prevent Lender from bringing any action, including a claim for deficiency, against Guarantor, before or after Lender's commencement or completion of any foreclosure action, either judicially or by exercise of a power of sale; (b) any election of remedies by Lender which destroys or otherwise adversely affects Guarantor's subrogation rights or Guarantor's rights to proceed against Borrower for reimbursement, including without limitation, any loss of rights Guarantor may suffer by reason of any law limiting, qualifying, or discharging the Indebtedness; (c) any disability or other defense of Borrower, of any other guarantor, or of any other person, or by reason of the cessation of Borrower's liability from any cause whatsoever, other than payment in full in legal tender, of the Indebtedness; (d) any right to claim discharge of the Indebtedness on the basis of unjustified impairment of any collateral for the Indebtedness; (e) any statute of limitations, if at any time any action or suit brought by Lender against Guarantor is commenced there is outstanding Indebtedness of Borrower to Lender which is not barred by any applicable statute of limitations; or (f) any defenses given to guarantors at law or in equity other than actual payment and performance of the Indebtedness. If payment is made by Borrower, whether voluntarily or otherwise, or by any third party, on the Indebtedness and thereafter Lender is forced to remit the amount of that payment to Borrower's trustee in bankruptcy or to any similar person under any federal or state bankruptcy law or law for the relief of debtors, the Indebtedness shall be considered unpaid for the purpose of enforcement of this Guaranty.

Guarantor further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of setoff, counterclaim, counter demand, recoupment or similar right, whether such claim, demand or right may be asserted by the Borrower, the Guarantor, or both.

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guarantor's full knowledge of its significance and consequences and that, under the circumstances, the waivers are reasonable and not contrary to public policy or law. If any such waiver is determined to be contrary to any applicable law or public policy, such waiver shall be effective only to the extent permitted by law or public policy.

LENDER'S RIGHT OF SETOFF. In addition to all liens upon and rights of setoff against the moneys, securities or other property of Guarantor given to Lender by law, Lender shall have, with respect to Guarantor's obligations to Lender under this Guaranty and to the extent permitted by law, a contractual security interest in and a right of setoff against, and Guarantor hereby assigns, conveys, delivers, pledges, and transfers to Lender all of Guarantor's right, title and interest in and to, all deposits, moneys, securities and other property of Guarantor now or hereafter in the possession of or on deposit with Lender, whether held in a general or special account or deposit, whether held jointly with someone else, or whether held for safekeeping or otherwise, excluding however all IRA, Keogh, and trust accounts. Every such security interest and right of setoff may be exercised without demand upon or notice to Guarantor. No security interest or right of setoff shall be deemed to have been waived by any act or conduct on the part of Lender or by any neglect to exercise such right of setoff or to enforce such security interest or by any delay in so doing. Every right of setoff and security interest shall continue in full force and effect until such right of setoff or security interest is specifically waived or released by an instrument in writing executed by Lender.

SUBORDINATION OF BORROWER'S DEBTS TO GUARANTOR. Guarantor agrees that the Indebtedness of Borrower to Lender, whether now existing or hereafter created, shall be prior to any claim that Guarantor may now have or hereafter acquire against Borrower, whether or not Borrower becomes insolvent. Guarantor hereby expressly subordinates any claim Guarantor may have against Borrower, upon any account whatsoever, to any claim that Lender may now or hereafter have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower, through bankruptcy, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the assets of Borrower applicable to the payment of the claims of both Lender and Guarantor shall be paid to Lender and shall be first applied by Lender to the Indebtedness of Borrower to Lender. Guarantor does hereby assign to Lender all claims which it may have or acquire against Borrower or against any assignee or trustee in bankruptcy of Borrower; provided however, that such assignment shall be effective only for the purpose of assuring to Lender full payment in legal tender of the Indebtedness. If Lender so requests, any notes or credit agreements now or hereafter evidencing any debts or obligations of Borrower to Guarantor shall be marked with a legend that the same are subject to this Guaranty and shall be delivered to Lender. Guarantor agrees, and Lender hereby is authorized, in the name of Guarantor, from time to time to execute and file financing statements and continuation statements and to execute such other documents and to take such other actions as Lender deems necessary or appropriate to perfect, preserve and enforce its rights under this Guaranty.

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06-14-2000

### COMMERCIAL GUARAN

(Continued)

MISCELLANEOUS PROVISIONS. The following miscellaneous provisions are a part of this Guaranty:

Amendments. This Guaranty, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the matters set forth in this Guaranty. No alteration of or amendment to this Guaranty shall be effective unless given in writing and signed by the party or parties sought to be charged or bound by the alteration or amendment.

Applicable Law. This Guaranty has been delivered to Lender and accepted by Lender in the Commonwealth of Massachusetts. If there is a lawsuit, Guarantor agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, Commonwealth of Massachusetts. Lender and Guarantor hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by either Lender or Guarantor against the other. This Guaranty shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

Attorneys' Fees; Expenses. Guarantor agrees to pay upon demand all of Lender's costs and expenses, including attorneys' fees and Lender's legal expenses, incurred in connection with the enforcement of this Guaranty. Lender may pay someone else to help enforce this Guaranty, and Guarantor shall pay the costs and expenses of such enforcement. Costs and expenses include Lender's attorneys' fees and legal expenses whether or not there is a lawsuit, including attorneys' fees and legal expenses for bankruptcy proceedings (and including efforts to modify or vacate any automatic stay or injunction), appeals, and any anticipated post-judgment collection services. Guarantor also shall pay all court costs and such additional fees as may be directed by the court.

Notices. All notices required to be given by either party to the other under this Guaranty shall be in writing, may be sent by telefacsimile (unless otherwise required by law), and, except for revocation notices by Guarantor, shall be effective when actually delivered or when deposited with a nationally recognized overnight courier, or when deposited in the United States mail, first class postage prepaid, addressed to the party to whom the notice is to be given at the address shown above or to such other addresses as either party may designate to the other in writing. All revocation notices by Guarantor shall be in writing and shall be effective only upon delivery to Lender as provided above in the section titled \*DURATION OF GUARANTY.\* If there is more than one Guarantor, notice to any Guarantor will constitute notice to all Guarantors. For notice purposes, Guarantor agrees to keep Lender informed at all times of Guarantor's current address.

Interpretation. In all cases where there is more than one Borrower or Guarantor, then all words used in this Guaranty in the singular shall be deemed to have been used in the plural where the context and construction so require; and where there is more than one Borrower named in this Guaranty or when this Guaranty is executed by more than one Guarantor, the words "Borrower" and "Guarantor" respectively shall mean all and any one or more of them. The words "Guarantor," "Borrower," and "Lender" include the heirs, successors, assigns, and transferees of each of them. Caption headings in this Guaranty are for convenience purposes only and are not to be used to interpret or define the provisions of this Guaranty. If a court of competent jurisdiction finds any provision of this Guaranty to be invalid or unenforceable as to any person or circumstance, such finding shall not render that provision invalid or unenforceable as to any other persons or circumstances, and all provisions of this Guaranty in all other respects shall remain valid and enforceable. If any one or more of Borrower or Guarantor are corporations or partnerships, it is not necessary for Lender to inquire into the powers of Borrower or Guarantor or of the officers, directors, partners, or agents acting or purporting to act on their behalf, and any Indebtedness made or created in reliance upon the professed exercise of such powers shall be guaranteed under this

Waiver. Lender shall not be deemed to have waived any rights under this Guaranty unless such waiver is given in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of this Guaranty shall not prejudice or constitute a waiver of Lender's right otherwise to demand strict compliance with that provision or any other provision of this Guaranty. No prior waiver by Lender, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lender's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lender is required under this Guaranty, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lender.

EACH UNDERSIGNED GUARANTOR ACKNOWLEDGES HAVING READ ALL THE PROVISIONS OF THIS GUARANTY AND AGREES TO ITS TERMS. IN ADDITION, EACH GUARANTOR UNDERSTANDS THAT THIS GUARANTY IS EFFECTIVE UPON GUARANTOR'S EXECUTION AND DELIVERY OF THIS GUARANTY TO LENDER AND THAT THE GUARANTY WILL CONTINUE UNTIL TERMINATED IN THE MANNER SET FORTH IN THE SECTION TITLED "DURATION OF GUARANTY." NO FORMAL ACCEPTANCE BY LENDER IS NECESSARY TO MAKE THIS GUARANTY EFFECTIVE. THIS GUARANTY IS DATED JUNE 14, 2000. THIS GUARANTY IS EXECUTED UNDER SEAL.

**GUARANTOR:** 

Salem Whale Watch & Cruise Company, LLC DBA: Salem Cru	aise Company
Ву:	
Signed, acknowledged and delivered in the presence of:	
Witness X Witness	

LASER PRO, Reg. U.S. Pat. & T.M. Off., Ver. 3.29 (C) Concentrex 2000 All rights reserved. [MA-E20A BOWDITCH.LN C5.OVL]

# **EXHIBIT L**

To

# **EXHIBIT 1**

### RIEMER & BRAUNSTEINLLP

COUNSELORS AT LAW

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Certifiei Article Number

7160 3901 9848 7661 6484 SENDERS RECORD

March 10, 2005

<u>VIA CERTIFIED MAIL/</u> RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Salem Whale Watch & Cruise Company, LLC 5 Blaney Street Salem, Massachusetts 01970 Attn: Mr. Robert E. Blair, Jr., Manager

Re: Loan Arrangement between Sovereign Bank, successor by merger with First Essex Bank, FSB, and Bowditch Boat Holdings, LLC

Dear Mr. Blair:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with Salem Whale Watch & Cruise Company, LLC (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes **DEMAND** upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

PLEASE TAKE NOTICE that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

PLEASE TAKE FURTHER NOTICE that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty.

Salem Whale Watch & Cruise Company, LLC March 10, 2005 Page 2

The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

**MSS** 

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

**EXHIBIT M** To **EXHIBIT 1** 

#### COMMERCIAL GUARANTY

Lorrower

Bowdisch Boat Holdings, LLC

4 Bianey Street

Salem, MA 01970 Lake Champlain Transportation Company

Guaranton

King Street Dock Burlington, VT 05401

Lender: First Essex Bank, FSB 294 Eners Serve Lamence, MA 01842

AMOUNT OF GUARANTY. The amount of this Guaranty is Unlimited.

CONTINUENG UNLEMITED GUARANTY. For good and valuable consideration, Lake Champlain Transportation Company ("Guarantor") absolutely and anconditionally guarantees and promises to pay to First Bases Bank, FSB ("Lender") or its order, in legal tender of the United States of America, the Indebtedness (as that term is defined below) of Bowdisch Bost Holdings, LLC ("Borrower") to Lender on the terms and conditions set forth in this Guaranty. Linder this Guaranty, the liability of Guarantor is unlimited and the obligations of Guarantor are

DEFINITIONS. The following words shall have the following meanings when used in this Guaranty:

Barrower. The word "Barrower" meens Bowdish Bost Hokings, LLC.

Guarantor. The word "Guarantor" means Lake Chemplein Transportation Company.

Guaranty. The word "Guaranty" means this Guaranty made by Guarantor for the benefit of Lander dated June 15, 2000

Indebedvent, "The word "Indebedvent' is used in its most comprehensive sense and means and includes any and all of Borrower's Rabibles. interpretation, crief word interpretation in the property of t individually or jointly with others, or primarily or secondarily, or se guaranter or surety; whether recovery on the indebtedness may be or may become barred or unenforceable against Borrower for any reason whatevever, and whether the indebtedness erises from transactions which may be voldable on account of infancy, insanity, utire were, or otherwise.

ander. The word "Lander" means First Essex Bank, FSB, its successors and assigns.

Related Documents. The words "Helated Documents" meen and include without limitation all promiseory notes, credit agreements, loan agramments, environmental agreements, guarantee, security agreements, mortgages, deeds of trust, and all other instruments, agreements and documents, whether now or hereafter existing, executed in connection with the indebtedness.

MAXIMILM LIABILITY. The maximum liability of Guaranter under this Guaranty shall be unlimited.

NATURE OF GUARANTY. Guarantor's liability under this Guaranty shall be open and continuous for so long as this Guaranty name in force. Guarantor strands to guarantee at all times the performance and prompt payment when due, whether at maturity or earlier by reason of acceleration or otherwise, of all indebtedness. Accordingly, no payments made upon the indebtedness will disolarge or diminish the continuing liability of Guarantor In connection with any remarking portions of the indebtedness or any of the indebtedness which subsequently wises or is thereafter incurred or

DURATION OF GUARANTY. This Gusserily will take effect when received by Lander without the necessity of any acceptance by Lander, or any notice to Guerantor or to Borrower, and will continue in full force until all indebtedness trouvied or contracted before receipt by Lander of any notice of revocation shall have been fully and finally paid and satisfied and all other obligations of Guerantor under this Gueranty shall have been performed in fevocasure since never carry and receipt and account and an extension of contracts of contracts of the contract of the fill. If Guaranter relects to revoke the Guaranter may only do so in writing. Guaranter's writing motion of revocation must be meited to Lender, by cerefied mail, at the address of Lender lighted above or such other piace as Lender may designate in writing. Writing revocation of this Lender, by cerefied mail, at the address of Lender leighted above or such other piace as Lender of Guaranter's writing. Writing revocation. For this purpose Guaranter with apply only to advertise or new indebtedness orested after actual receipt by Lender of Guaranter's writing revocation. For this purpose and without immediate, the term involved and the second of the second of the contract of the second of and without arrangem, are serm from incurrence occurrence occurrence which all the constitution of the constitution of the constitution of the constitution of the indebtedness incurred by Borrower or committed by Lender prior to receipt of Querantor's written notice of revocation, including any extensions, indebtedness incurred by Borrower or committed by Lender prior to receipt of Querantor's written notice of revocation, including any extensions, renewals, substitutions or modifications of the indebtedness. At renewals, extensions, substitutions, and modifications of the indebtedness granted guerantor's revocation, are contemplated under this Queranty and, specifically will not be considered to be new Indebtedness. This Queranty shall bind the setate of Gustantor as to Indebtedness created both before and after the deets or incapacity of Gustantor, regards notice of Guaranton's death. Subject to the foregoing, Guaranton's executor or administrator or other legal representative may terretrate this Guaranty in notice of Guerenton's cleam. Subject to the tongoing, Guerenton's executor or acmengency or other regal representative may terminated it and with the same effect. Pleases of any other guerentor or termination of the indebtechess shall not effect the fability of Querentor under this Guerenty. At the anticipated that flactuations may occur in the Guerentors shall not effect the liability of any remaining Querentors under the Querenty. It is anticipated that flactuations may occur in the aggregate amount of indebtechess covered by this Guerenty, and it is specifically acknowledged and agreed by Guerentor that reductions in the amount of indebtechess, even to zero dollars (\$0.00), prior to written revocation of this Guerenty. This Guerenty is binding upon Guerentor and Guerentor's helm, successors and assigns so long as any of the termination of this Guerenty. This Guerenty is binding upon Guerentor and Guerentor's helm, successors and assigns so long as any of the guaranteed indebtedness remains unpaid and even though the indebtedness guaranteed may from time to time be zero dollars (\$0.00).

GUARANTOR'S AUTHORIZATION TO LENDER. Guarantor authorizes Lander, either before or after any revocation hereof, without notice or demand and without itsucrate Guarantor's liability under this Guaranty, from time to time: (a) prior to revocation as set forth above, to make one or more additional secured or unsecured issue to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to florrower; (b) to alter, compromise, renew, extend, accelerate, or otherwise change one or more times the time for payment or other terms of the indebtedness or any part of the indebtedness, including increases and decreases of the rate of interest on the payment or other terms of the indebtedness or any part of the indebtedness, including increases and decreases of the rate of interest on the indebtedness; extensions may be repeated and may be for longer than the original loan term; (c) to take and hold security for the payment of this Guaranty or the indebtedness, and exchange, enforce, waive, autoridizate, fall or deckle not to perfect, and release any such security, with or without the substitution of new collaseral; (d) to release, substitute, agree not to sue, or deal with any one or more of itomorer's without the substitution of new collaseral; (d) to release, substitute, agree not to sue, or deal with any one or more of itomorer's sureties, endorsers, or other guaranteers on any terms or in any manner Lander may choose; (a) to determine how, when and what application of payments and credits shall be made on the indebtedness; (f) to apply such security and direct the order or manner of sale thereof, including without limitation, any accordical sale permitted by the terms of the controlling security agreement or deed of trust, as Lunder in its discretion may determine; (g) to self, transfer, assign, or grant participations in all or any part of the indebtedness; and (h) to assign or transfer this Guaranty in whose or in gert.

06-15-2000

#### COMMERCIAL GUARANTY (Continued)

Page 2

GUARANTOR'S REPRESENTATIONS AND WARRANTIES. Guarantor represents and warrants to Lunder that (a) no representations or agreements of any kind have been made to Guarantor which would limit or quality in any way the terms of this Guaranty; (b) this Guaranty is executed at Sorrower's request and not at the request of Lander; (c) Guarantor has full power, right and authority to enter into this Guaranty; (d) the provisions of this Quaranty do not conflict with or result in a default under any agreement or other instrument birding upon Guszenton and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor; (e) Guarantor has not and will not, without the prior written consent of Lander, eelt, base, assign, ercumber, hypothecate, transfer, or otherwise dispose of all or substantially all of Guarantor's assets, or any interest therein; (f) upon Landers request, Guarantor will provide to Lender financial information in form acceptable to Lender, and all such financial information which currently has been, and at future therrois! information which will be provided to Lander is and will be true and correct in all material respects and fairly present the financial condition of Guarantor as of the classe the financial information is provided; (g) no restoral adverse change has occurred in Guarantor's treancial condition since the class of the most recent financial statements provided to Lender and no event has occurred which may Guarantor's trisnotal congress since the pass of the most recent trients statements provided to Lander and no system has coolinate which may naturally adversely effect Guarantor's financial condition; (h) no Highston, claim, investigation, echnivish/table proceeding or similar action (no Highston, claim, investigation, echnivish/table proceeding or similar action (noticing those for unpaid taxes) against Guarantor is pending or threateness of (l) Lander has made no representation to Guarantor as to the creditivorithness of Borrower, and (l) Guarantor has established adequate meens of obtaining from Borrower on a continuing basis information regarding Borrower's financial condition. Guarantor agrees to keep adequately informed from such meens of any facts, events, or circumstances which might in any way affect Guarantor's risks under this Guaranty, and Guarantor further agrees that, absent a request for information, Lander shall have no obligation to disclose to Guarantor any information or documents acquired by Lander in the course of its relationship with Borrower.

GUARANTOR'S WAIVERS. Except as prohibited by applicable law, Guarantor welves any right to require Lender. (a) to continue lending money or to extend other credit to Borrower. (b) to make any presentment, protect, demand, or notice of any kind, including notice of any nonpayment of the Indebtedness or of any nonpayment neteted to any collected of any action or nonaction on the part of Borrower, Lender, any surety, endorser, or other guarantor in connection with the indebtedness or in connection with the creation of new or additional loans or obligations; (c) to resort for payment or to proceed directly or at once against any person, including Borrower or any other guarantor; (d) to proceed directly against or exhaust any colleteral held by Lender from Borrower, any other guarantor, or any direct person; (e) to give notice of the turner, time, and piece of any public or private sele of personal property security held by Lender from Borrower or to comply with any other applicable provisions of the Uniform Commercial Code; (f) to persue any other remady within Lender's power; or (g) to commit any act or omission of any kind, or at any time, with respect to any

If now or hareafter. (e) Somower shall be or become insolvent, and. (b) the indebtedness shall not at all times until paid be fully secured by collateral pledgard by Somower, Subtractor hereby forever welves and retrigutables in fevor of Lander and Somower, and Each respective successors, any claim or right to payment Gueranfor may now have or hereafter have or acquire against Somower, by subtropallion or otherwise, so that at no time shall Gueranfor be or become a "preditor" of Somower within the meaning of 11 U.S.C. section 547(b), or any successor provision of the Federal bankruptcy

Guaranton also waives any and all rights or defenses arising by resson of (a) any "one action" or "anti-deficiency" law or any other law which may prevent Lander from bringing any action, including a claim for deficiency, against Guarantor, before or after Lander's commencement or completion of prevers Lancer from uniquigity any mount, manufact a unit of united to the contract of the con indebtedness; (e) any elected of limitations, if at any time any action or sult brought by Lander against Guaranter is commenced there is cultatenting indebtedness of Borrower to Lander which is not barred by any applicable statute of limitations; or (f) any different given to guaranters at law or in equity other than social payment and performance of the indebtechess. It payment is made by Socrower, whether voluntarily or otherwise, or by any third party, on the indebtedness and thereafter Lander is forced to remit the amount of that payment to Borrower's trustee in bankruptcy or to any similar person under any faderal or state bankruptcy isw or law for the relief of debtors, the indebtedness shall be considered unpeld for the purpose of enforcement of this Gueranty.

Guarantor further waives and agrees not to assert or claim at any time any deductions to the amount guaranteed under this Guaranty for any claim of secut, counterclaim, courser demand, recoupment or similar right, whether such dialin, demand or right may be asserted by the Borrower, the

GUARANTOR'S UNDERSTANDING WITH RESPECT TO WAIVERS. Guarantor warrants and agrees that each of the waivers set forth above is made with Guaranton's hall knowledge of its significance and consequences and that, under the circumstances, the waivers are reasonable and not contrary to public policy or law. If any such waiver is getermined to be contrary to any applicable law or public policy, such waiver shall be effective only to the extent permitted by lew or public policy.

LENDER'S RIGHT OF SETOFF. In addition to all tiers upon and rights of setoff against the moneye, securities or other property of Guerantor given to Lender by law, Lender shall have, with respect to Guarantor's obligations to Lender under this Guaranty and to the eatent permitted by law, a contractual security interest in and a right of setoil against, and Guarantor hereby seeigns, conveys, delivers, pledges, and transfers to Lender all of confractual security interest in and it interest in and to, all deposits, and Guarantor harmy assigns, conveys, convers, pleages, and transfers to Lancer all of Guarantor's right, title and interest in and to, all deposits, moneys, securities and other property of Guarantor now or herester in the possession of or on deposit with Lander, whether held in a general or special ecocust or deposit, whether held jorney with someone else, or whether held for satisfacting however all IRA, Keogh, and trust accounts. Every such ascurity interest and right of settle may be exercised without demand upon or notice to Guaranton. No security interest or right shall be deemed to have been waived by any act or conduct on the part of Lander or by any neglect to exercise such right of setoff or to enforce such security interest or by any delay in so doing. Every right of setoff and and interest or by any neglect to exercise such interest or by any delay in so doing. Every right of setoff or to security interest is specifically sentent or released for an instrument in security interest shall continue in full force and effect until such right of security interest is specifically waived or released by an instrument in writing suspouted by Lender.

SUBORDINATION OF SORROWER'S DESTS TO GUARANTOR. Guarantor agrees that the indebtudness of Borrower to Lander, whether now existing or hereafter present, shall be prior to any claim that Guarantor may now have or hereafter adquire against Surrower, whether or not Borrower becomes insolvent. Quaranter hereby supresely subordinates any claim Guaranter may have against Borrower, upon any account whatsoever, to any becomes insolvent. Guarantor hareby expresely subordinates any olaim Guarantor may have against Borrower, upon any account whatecever, to any clean that Lander may now or havegler have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower applicable to the through bankrupky, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the assets of Borrower applicable to the payment of the claims of both Lender and Guarantor what he paid to Lender and shall be first applied by Lender to insolvence or against any assignment aims which it may have or acquire against Borrower or against any assignment in legal bentkruptoy of Borrower; provided however, that such assignment shall be effective only for the purpose of securing to Lender full payment in legal bender of the indebtedness. If Lender so requests, any notes or credit agreements now or hereafter evidencing any debte or obligations of Borrower to Guarantor shall be marked with a legand that the same are subject to this Quaranty and shall be delivered to Lender. Guarantor express, and Lender hereby is surfacely. In the name of Quarantor, from time to time to execute and the transing statements and continuation elations as Lander deam's resourcery or appropriate to period, preserve and enforce its rights under this such other coolings.

MISCELLANEOUS PROVISIONS. The following miscellaneous provisions are a part of this Guaranty:

06-15-2000

#### COMMERCIAL GUARANTY (Continued)

Page 3

Amendments. This Quaranty, together with any Related Documents, constitutes the entire understanding and agreement of the parties as to the stery set forth in the Gueranty. No element of or emendment to this Gueranty shall be effective unless given in writing and algred by the party or parties sought to be charged or bound by the alteration or amendment.

Applicable Law. This Guaranty has been delivered to Lender and eccepted by Lender in the Commonwealth of Massachusetts. If there is a lewest, Guarantor agrees upon Lender's request to submit to the jurisdiction of the courts of Essex County, Commonwealth of Massachusetts Lander and Guarantor hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by either Lander or Guarantor against the other. This Guaranty shell be governed by and construed in accordance with the laws of the Communication of Massachusetts.

Attorneys' Fest; Expenses. Guarantor agrees to pay upon demand all of Lander's costs and expenses, including attorneys' fest and Lander's legal expenses, incurred in convention with the entorcement of this Gueranty. Lander may pay someone also to help enforce this Gueranty, and Gueranty shall pay the costs and expenses of such enforcement. Costs and expenses include Lander's attorneys' tess and legal expenses. whether or not there is a lewest, including attorneys' fees and legal expenses for bentruptcy proceedings (and including efforts to modify or vecess any automatic stay or injunction), appeals, and any enticipated post-judgment collection services. Guaranter also shall pay all court costs and such additional fees as may be directed by the court.

Notices. All regions required to be given by elitter party to the other under this Guaranty shall be in writing, may be sent by telefaculmile (unless deservine required by leef), and, except for revocation notices by Guarantor, shall be effective when actually delivered or when deposited with a restorally recognized overnight courier, or when deposited in the United States mail, first class postage prepaid, addressed to the party to whom the notice to be given at the address shown above or to such other addresses as either party may designate to the other in writing. At revocation notices by Guarantor shall be in writing and shall be effective only upon delivery to Lander as provided above in the section triad DURATION OF GUARANTY." If there is more than one Guarantor, notice to any Guarantor will constitute notice to all Guarantors. For notice purposes, Guarantor agrees to keep Lander Informed at all times of Guarantor's current address.

Interpretation. In all cases where there is more than one Borrower or Guarantor, then all words used in this Guaranty in the singular shall be deemed to have been used in the plural where the context and construction so require; and where there is more than one Borrower named in this Quaranty or when this Guaranty is succused by more than one Guarantor, the words "Borrower" and "Guarantor" respectively shall mean all and any one or more of them. The words "Guerantor," "Borrower," and "Lender" include the heirs, successors, sesigns, and transferses of each of them. Caption readings in this Gustanty are for convenience purposes only and are not to be used to interpret or define the provisions of this Quaranty. If a court of competent jurisdiction finds any provision of this Quaranty to be invalid or unanforceable as to any person or circumstance, such finding shall not render that provision invalid or ununforceable as to any other persons or oircumstances, and all provisions of this Guaranty in all other respects shall remain valid and entorceable. If any one or more of Borrower or Guarantor are corporations or partnerships, it is not necessary for Lander to inquire into the powers of Borrower or Guarantor or of the officers, directors, partners, or agents acting or purporting to act on their behalf, and any indebtedness made or created in reliance upon the professed exercise of such powers shall be guaranteed under this

Waiver. Lender shall not be deemed to have waived any rights under this Guaranty unless auch waiver is given in writing and signed by Lender. No deary or ornisation on the part of Lender is exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of this Guaranty shall not prejudice or constitute a waiver of Lender's right otherwise to demand shipl compliance with that provision or a provision of the Guaranty. No prior waiver by Lander, nor any course of dealing between Lender and Guarantor, shall constitute a waiver of any of Lander's rights or of any of Guarantor's obligations as to any future transactions. Whenever the consent of Lander is required under this Guaranty, the granting of such consent by Lander in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lander.

EACH UNDERSIGNED GUARANTOR ACKNOWLEDGES HAVING READ ALL THE PROVISIONS OF THIS GUARANTY AND AGREES TO ITS TERMS. IN ADDITION, EACH GUARANTOR UNDERSTANDS THAT THIS GUARANTY IS EFFECTIVE UPON GUARANTOR'S EXECUTION AND DELIVERY OF THIS GUARANTY TO LENDER AND THAT THE GUARANTY WILL CONTINUE UNTIL TERMINATED IN THE MANNER SET FORTH IN THE SECTION TITLED "DURATION OF GUARANTY." NO FORMAL ACCEPTANCE BY LENDER IS NECESSARY TO MAKE THIS GUARANTY EFFECTIVE. THIS GUARANTY IS DATED JUNE 15, 2000. THIS GUARANTY IS EXECUTED UNDER SEAL.

**GUARANTOR** nered in the area ed and delf P7

CASER PROJ. Rep. U.S. Pall & T.M. CR., Vor. 339 (C) Denomina 2000. All rights asserted. (NA-EXIA BOWDITOL UNICS. CV.)

EXHIBIT N
To
EXHIBIT 1

### RIEMER & BRAUNSTEINLLP

COUNSELORS AT LAW

Three Center Plaza · Boston, Massachusetts 02108-2003 (617) 523-9000 · Fax (617) 880-3456 E-Mail firm@riemerlaw.com

Mark S. Scott Direct Dial: (617) 880-3452 Writer's Direct Fax: (617) 692-3452 E-Mail: mscott@riemerlaw.com New York, New York (212) 302-8880 · Fax (212) 789-3100 Burlington, Massachusetts (781) 273-2270 · Fax (781) 273-0776

Certified Article Number

7160 3901 9848 7661 6491 SENDERS RECORD

March 10, 2005

VIA CERTIFIED MAIL/ RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Lake Champlain Transportation Company King Street Dock Burlington, Vermont 05401 Attn: Ray C. Pecor, Jr., President

Re: Loan Arrangement between Sovereign Bank, successor by merger with First Essex Bank, FSB, and Bowditch Boat Holdings, LLC

Dear Mr. Pecor:

Please be advised that this firm is counsel to Sovereign Bank, successor by merger with First Essex Bank, FSB (the "Bank"), in connection with a certain loan arrangement entered into between the Bank and Bowditch Boat Holdings, LLC (the "Borrower"), and with Lake Champlain Transportation Company (the "Guarantor").

Reference is made to that certain Commercial Guaranty (the "Guaranty") dated June 14, 2000 executed and delivered by the Guarantor to the Bank, pursuant to which the Guarantor unconditionally guaranteed the full and punctual payment of all obligations of the Borrower to the Bank.

Please be advised that the Borrower is in default of its obligations to the Bank. Accordingly, the Bank hereby makes **DEMAND** upon the Guarantor for payment in full of all amounts due under the Guaranty, including without limitation, all principal, interest (accrued and hereafter accruing), fees, costs, expenses, and costs of collection (including attorneys' fees).

PLEASE TAKE NOTICE that if all amounts due pursuant to the Guaranty are not immediately paid in full, the Bank may commence all appropriate action to collect the outstanding indebtedness without further notice to the Guarantor.

**PLEASE TAKE FURTHER NOTICE** that the Bank hereby expressly reserves the right from and after the date of this notice to accept one or more payments from the Guarantor or on the Guarantor's behalf, and to apply any such payment in reduction of the outstanding obligations due under the Guaranty.

Lake Champlain Transportation Company March 10, 2005 Page 2

The acceptance of any such payment shall not constitute a waiver of any defaults, whether now existing or hereafter arising, nor a waiver of the Bank's demand for immediate payment in full. Further, the Bank hereby expressly reserves all of its rights and remedies in this matter and confirms that the terms and conditions of the existing documents, instruments, and agreements remain in full force and effect.

Your prompt attention to this matter is anticipated.

Very truly yours,

Mark S. Scott

MSS

cc: Mr. Bret Bokelkamp (via telecopier)

Barry G. Braunstein, Esquire

880702.1

SUFFOLK, ss.

# Commonwealth of Massachusetts



SUPERIOR COURT DEPARTMENT OF THE TRIAL COURT **CIVIL ACTION** 

No. **05–1021** \_\_\_\_\_, Plaintiff(s)

SOVEREIGN BANK

BOWDITCH	BOAT	HOLDING LLC	ET /	ALS	, Defendant(s)

### SUMMONS AND ORDER OF NOTICE

ν.

To the above-named Defendant:

ROBERT J SALEM, GOLDENEYE CORPORATION and ROBERT E BLAIR JR

Riemer & Braunstein You are hereby summoned and required to serve upon\_\_\_\_ plaintiff's attorney, whose address is Three Center P1 Boston Mass 02108 an answer to the complaint which is herewith served upon you, within 20 days after service of this summons upon you, exclusive of the day of service. If you fail to do so, judgment by default will be taken against you for the relief demanded in the complaint. You are also required to file your answer to the complaint in the office of the Clerk of this court at Boston either before service upon plaintiff's attorney or within a reasonable time thereafter.

Unless otherwise provided by Rule 13(a), your answer must state as a counterclaim any claim which you may have against the plaintiff which arises out of the transaction or occurrence that is the subject matter of the plaintiff's claim or you will thereafter be barred from making such claim in any other action.

WE ALSO NOTIFY YOU that application has been made in said action, as appears in the complaint, re: attachments
for a premium of the first and that a hearing upon such application will be held at the court house at said Boston of our said court on Tuesday the twenty-ninth day of March A.D. 200\_5, at two o'clock A.M., at which time you may appear and show cause why such application should not be granted.

Witness, Sazzanie Vx Del Werthio, Esquire, at Boston, the sixteenth March , in the year of our Lord two thousand five

Clerk/Magistrate

<sup>1.</sup> This summons is issued pursuant to Rule 4 of the Massachusetts Rules of Civil Procedure.

<sup>2.</sup> When more than one defendant is involved, the names of all defendants should appear in the caption. If a separate summons is used for each defendant, each should be addressed to the particular defendant.

eby certify and return that today, March 18, 2005, I served a true and attested copy of the within Summons and Order of Notice; Action Cover Sheet; Complaint; Affidavit in Support of Plaintiff's Motions for Real Estate Attachments; Motions for Real Estate chments Against Defendants, Robert E. Blair, Jr., Goldeneye Corporation and Robert J. Salem; Motion for Appointment of cial Process Server upon the within named Robert E. Blair Jr., by leaving said copies at 39 Kittery Avenue, Rowley, MA his/her and usual abode. Furthermore, later this same day I mailed (first class postage prepaid) additional true and attested copies to within named Robert E. Blair Jr., at 39 Kittery Avenue, Rowley, MA.

ed under the pains and penalties of perjury today, March 18, 2005.

nis Mahoney, Constable

sinterested Person over Age 18.

rice & Travel:\$79.00

ler and Witten

ton, MA 7) 325-6455

# SUFFOLK, ss.

# Commonwealth of Massachusetts



SUPERIOR COURT DEPARTMENT OF THE TRIAL COURT

	CIVIL ACTION				
SOVEREIGN BANK	No. 05-1021 A				
	, Plaintiff(s)				
BOWDITCH BOAT HOLDIN	G LLC ET ALS , Defendant(s)				
SUMMONS AND	ORDER OF NOTICE				
To the above-named Defendant:	ROBERT J SALEM, GOLDENEYE CORPORATION and ROBERT E BLAIR JR				
You are hereby summoned and required to serv	ve upon Riemer & Braunstein				
plaintiff's attorney, whose address is Three Cent	er P1 Boston Mass 02108				
an answer to the complaint which is herewith served	d upon you, within 20 days after service of this summons				
upon you, exclusive of the day of service. If you	fail to do so, judgment by default will be taken against				
you for the relief demanded in the complaint. You	are also required to file your answer to the complaint in				
the office of the Clerk of this court at Boston either b	before service upon plaintiff's attorney or within a reason-				
able time thereafter.					
Unless otherwise provided by Rule 13(a), yo	our answer must state as a counterclaim any claim which				
you may have against the plaintiff which arises out	of the transaction or occurrence that is the subject matter				

Un you may of the plaintiff's claim or you will thereafter be barred from making such claim in any other action.

WE ALSO NOTIFY YOU that application has been made in said action, as appears in the complaint, re: attachments
for a present and that a hearing upon such application will be held at the court house at said Boston of our said court on Tuesday the twenty-ninth day of March A.D. 200\_5, at two o'clock &.M., at which time you may appear and show cause why such application should not be granted. Witness, Sazzania Valle Cockio, Esquire, at Boston, the sixteenth \_\_\_\_\_, in the year of our Lord two thousand \_\_\_\_**five** 

Clerk/Magistrate

<sup>1.</sup> This summons is issued pursuant to Rule 4 of the Massachusetts Rules of Civil Procedure.

<sup>2.</sup> When more than one defendant is involved, the names of all defendants should appear in the caption. If a separate summons is used for each defendant, each should be addressed to the particular defendant.

reby certify and return that today, March 18, 2005, I served a true and attested copy of the within Summons and Order of Notice; Action Cover Sheet; Complaint; Affidavit in Support of Plaintiff's Motions for Real Estate Attachments; Motions for Real Estate chments Against Defendants, Robert E. Blair, Jr., Goldeneye Corporation and Robert J. Salem; Motion for Appointment of cial Process Server upon the within named Robert J. Salem, by leaving said copies at 323 Concord Street, Gloucester, MA her last and usual abode. Furthermore, later this same day I mailed (first class postage prepaid) additional true and attested ies to the within named Robert J. Salem, at 323 Concord Street, Gloucester, MA.

ned under the pains and penalties of perjury today, March 18, 2005.

nis Mahoney, Constable

Disinterested Person over Age 18.

vice & Travel:\$85.00

tler and Witten

ston, MA 7) 325-6455

## SUFFOLK, ss.

# Commonwealth of Massachusetts



SUPERIOR COURT DEPARTMENT OF THE TRIAL COURT **CIVIL ACTION** 

\_\_\_\_\_, Plaintiff(s)

SOVEREIGN BANK

 BOWDITCH	BOAT HO	DING LLC	ET ALS	 , Defendant(s)

## SUMMONS AND ORDER OF NOTICE

٧,

To the above-named Defendant:

ROBERT J SALEM, GOLDENEYE CORPORATION and ROBERT E BLAIR JR

You are hereby summoned and required to serve upon Riemer & Braunstein plaintiff's attorney, whose address is Three Center Pl Boston Mass 02108 an answer to the complaint which is herewith served upon you, within 20 days after service of this summons upon you, exclusive of the day of service. If you fail to do so, judgment by default will be taken against you for the relief demanded in the complaint. You are also required to file your answer to the complaint in the office of the Clerk of this court at Boston either before service upon plaintiff's attorney or within a reasonable time thereafter.

Unless otherwise provided by Rule 13(a), your answer must state as a counterclaim any claim which you may have against the plaintiff which arises out of the transaction or occurrence that is the subject matter of the plaintiff's claim or you will thereafter be barred from making such claim in any other action.

WE ALSO NOTIFY YOU that application has been made in said action, as appears in the complaint, re: attachments
for a premise and that a hearing upon such application will be held at the court house at said Boston of our said court on Tuesday the twenty-ninth day of March A.D. 200 5, at two o'clock & M., at which time you may appear and show cause why such application should not be granted. Witness, Suzanne VX Fellowskie, Esquire, at Boston, the sixteenth March \_\_\_\_\_, in the year of our Lord two thousand \_\_\_\_five

Clerk/Magistrate

<sup>1.</sup> This summons is issued pursuant to Rule 4 of the Massachusetts Rules of Civil Procedure.

<sup>2.</sup> When more than one defendant is involved, the names of all defendants should appear in the caption. If a separate summons is used for each defendant, each should be addressed to the particular defendant.

ereby certify and return that today, March 22, 2005, I served a true and attested copy of the within Summons and Order of tice; Civil Action Cover Sheet; Complaint; Affidavit in Support of Plaintiff's Motions for Real Estate Attachments; Motions for real Estate Attachments Against Defendants, Robert E. Blair, Jr., Goldeneye Corporation and Robert J. Salem; Motion for pointment of Special Process Server upon the within named Goldeneye Corporation, by giving in hand to Robert E. Blair Jr., esident Agent. Said service was effected at: Goldeneye Corporation, c/o Robert E. Blair, Jr., Resident Agent, 39 Kittery renue, Rowley, MA.

gned under the pains and penalties of perjury today, March 22, 2005.

via H. Sullivan, Constable

Disinterested Person over Age 18.

ervice & Travel:\$144.00

utler and Witten oston, MA 317) 325-6455

# Commonwealth of Massachusetts

SUFFOLK, ss.



SUPERIOR COURT DEPARTMENT OF THE TRIAL COURT CIVIL ACTION

No. (15-1021 A

Board this Boat Holding (LC et al Defendant(s)

### SUMMONS

To the above-named Defendant: Salem write worth + Cruse (company LLC You are hereby summoned and required to serve upon Meegan assey. Esq. of Riemer + Braunstein LLP plaintiff's attorney, whose address is 3 (enter Plaza, Boston, m4 0310), an answer to the complaint which is herewith served upon you, within 20 days after service of this summons upon you, exclusive of the day of service. If you fail to do so, judgment by default will be taken against you for the relief demanded in the complaint. You are also required to file your answer to the complaint in the office of the Clerk of this court at Boston either before service upon plaintiff's attorney or within a reasonable time thereafter.

Unless otherwise provided by Rule 13(a), your answer must state as a counterclaim any claim which you may have against the plaintiff which arises out of the transaction or occurrence that is the subject matter of the plaintiff's claim or you will thereafter be barred from making such claim in any other action.

Barbara J. Rouse, Esquire, at Boston, the\_ Witness, S March, in the year of our Lord two thousand and

Michael Joseph Donovan

- 1. This summons is issued pursuant to Rule 4 of the Massachusetts Rules of Civil Procedure.
- 2. When more than one defendant is involved, the names of all defendants should appear in the caption. If a separate summons is used for each defendant, each should be addressed to the particular defendant.
- 3. TO PLAINTIFF'S ATTORNEY: PLEASE CIRCLE TYPE OF ACTION INVOLVED (1) TORT — (2) MOTOR VEHICLE TORT — (3) CONTRACT — (4) EQUITABLE RELIEF — (5) OTHER

ereby certify and return that today, March 23, 2005, I served a true and attested copy of the within Summons; Civil Action Cover eeet; Complaint; Affidavit in Support of Plaintiff's Motions for Real Estate Attachments; Motions for Real Estate Attachments ainst Defendants, Robert E. Blair, Jr., Goldeneye Corporation and Robert J. Salem; Motion for Appointment of Special Process rver in this action upon the within named Salem Whale Watch and Cruise Company LLC, by leaving said copies at c/o Robert J. lem, Resident Agent, 323 Concord Street, Gloucester, MA his/her last and usual abode. Furthermore, later this same day I mailed st class postage prepaid) additional true and attested copies to the within named Salem Whale Watch and Cruise Company LLC, c/o Robert J. Salem, Resident Agent, 323 Concord Street, Gloucester, MA.

aned under the pains and penalties of perjury today, March 23, 2005.

ıvid H. Sullivan, Constable & Special Process Server

Disinterested Person over Age 18.

ervice & Travel:\$170.00

utler and Witten

oston, MA 17) 325-6455

## COMMONWEALTH OF MASSACHUSETTS

SUFFOLK, SS.

SUPERIOR COURT CIVIL ACTION NO. 05-1021A

SOVEREIGN BANK, SUCCESSOR BY MERGER WITH FIRST ESSEX BANK, F.S.B.,

Plaintiff.

٧.

BOWDITCH BOAT HOLDING, LLC; GOLDENEYE CORPORATION; SALEM WHALE WATCH & CRUISE COMPANY, LLC; LAKE CHAMPLAIN TRANSPORTATION COMPANY; ROBERT E. BLAIR, JR.; ROBERT J. SALEM AND HENRY LORD,

Defendants.

AFFIDAVIT OF SERVICE AS TO DEFENDANT, LAKE CHAMPLAIN TRANSPORTATION COMPANY

I, Meegan B. Casey, counsel for the Plaintiff, Sovereign Bank, hereby certify that on March 17, 2005, copies of the Summons, Complaint (with Exhibits), Civil Action Cover Sheet, Affidavit in Support of Plaintiff's Motions for Real Estate Attachments, Motion for Real Estate Attachment Against Defendant Robert E. Blair, Jr., Motion for Real Estate Attachment Against Defendant Goldeneye Corporation, Motion for Real Estate Attachment Against Defendant Robert J. Salem, and Motion for Appointment of Special Process Server all filed in the above-captioned action, were forwarded by certified mail, return receipt requested, postage prepaid, to the Defendant, Lake Champlain Transportation Company, at its usual place of business. A true and accurate copy of the service letter along with the Original Summons and Certified Mail Return Receipt Card evidencing service on March 19, 2005 are collectively annexed as Exhibit A hereto.

SOVEREIGN BANK, SUCCESSOR BY MERGER WITH FIRST ESSEX BANK, F.S.B.

By its Attorney, RIEMER & BRAUNSTEIN LLP

Dated: March 25, 2005

Meegan B. Casey BBO #648526/

Riemer & Braunstein LLP

Three Center Plaza

Boston, Massachusetts 02108

(617) 523-9000

58025.524.883839.1

# Commonwealth of Massachusetts

SUFFOLK, ss.

SUPERIOR COURT DEPARTMENT OF THE TRIAL COURT CIVIL ACTION

No. 05-1021 A

Sovereign Bank, Plaintiff(s)

Boud the Bost Holding UC et al, Defendant(s)

### **SUMMONS**

You are hereby summoned and required to serve upon Meegan Casey, Esq.

Plantstem LLP

plaintiff's attorney, whose address is 2 Center Plants, Buston MA and an answer to the complaint which is herewith served upon you, within 20 days after service of this summons upon you, exclusive of the day of service. If you fail to do so, judgment by default will be taken against you for the relief demanded in the complaint. You are also required to file your answer to the complaint in the office of the Clerk of this court at Boston either before service upon plaintiff's attorney or within a reasonable time thereafter.

Unless otherwise provided by Rule 13(a), your answer must state as a counterclaim any claim which you may have against the plaintiff which arises out of the transaction or occurrence that is the subject matter of the plaintiff's claim or you will thereafter be barred from making such claim in any other action.

Witness, Simple Barbara J. Rouse
Witness, Esquire, at Boston, the 17th day of Mach , in the year of our Lord two thousand and five

Michael Joseph Donovan

Clerk/Magistrate

### NOTES

- 1. This summons is issued pursuant to Rule 4 of the Massachusetts Rules of Civil Procedure.
- 2. When more than one defendant is involved, the names of all defendants should appear in the caption. If a separate summons is used for each defendant, each should be addressed to the particular defendant.
- 3. TO PLAINTIFF'S ATTORNEY: PLEASE CIRCLE TYPE OF ACTION INVOLVED

  (1) TORT (2) MOTOR VEHICLE TORT (3) CONTRACT (4) EQUITABLE RELIEF (5) OTHER

2. Article Number	COMPLETE THIS SECTION ON DELIVERY  A. Received by (Please Print Clearly)  B. Date of Delivery  3 1 9 0 5  C. Signature  X
3. Service Type CERTIFIED MAIL	
Restricted Delivery? (Extra Fee)     Yes     Article Addressed to:	
Lake Champlain Transportation C King Street Dock Burlington, Vermont 05401 Attn: Ray C. Pecor, Jr., President (58025.524-MXC)	ompany
PS Form 3811, July 2001 Domestic Re	turn Receipt

UNITED STATES POSTAL SERVICE



First-Class Mail Postage & Fees Paid USPS Permit No. G-10

● PRINT YOUR NAME, ADDRESS AND ZIP CODE BELOW ●

Illumbulubillubbulubillubbulumlubbl RIEMER & BRAUNSTEIN LLP 3 CENTER PLAZA BOSTON MA 02108-2090

# RIEMER & BRAUNSTEINLLP

**≡**COUNSELORS AT LAW≡

Three Center Plaza · Boston, Massachusetts 02108-2003 (617) 523-9000 · Fax (617) 880-3456 E-Mail firm@riemerlaw.com

Meegan B. Casey Direct Dial: (617) 880-3447 Writer's Direct Fax: (617) 692-3447 E-Mail: mcasey@riemerlaw.com New York, New York (212) 302-8880 · Fax (212) 789-3100 Burlington, Massachusetts (781) 273-2270 · Fax (781) 273-0776

March 17, 2005

## VIA CERTIFIED MAIL/RETURN RECEIPT REQUESTED AND FIRST CLASS MAIL

Lake Champlain Transportation Company King Street Dock Burlington, Vermont 05401 Attn: Ray C. Pecor, Jr., President Certified Article Number 7160 3901 9848 3120 5210 SENDERS RECORD

Re: Sovereign Bank v. Bowditch Boat Holding LLC et al., Suffolk Superior Court, Civil Action No. 05-1021A

## Dear Mr. Pecor:

Please be advised that this firm and the undersigned are counsel to Sovereign Bank, the Plaintiff in the above captioned matter in which Lake Champlain Transportation Company has been named a Defendant. Pursuant to the provisions of Massachusetts General Laws, Chapter 223A, relating to service of process of out-of-state parties, we enclose a copy of the Summons, together with a copy of each of the following:

- 1. Civil Action Cover Sheet;
- Complaint;
- Affidavit in Support of Plaintiff's Motions for Real Estate Attachments;
- 4. Motion for Real Estate Attachment Against Defendant Robert E. Blair, Jr.;
- 5. Motion for Real Estate Attachment Against Defendant Goldeneye Corporation;
- 6. Motion for Real Estate Attachment Against Defendant Robert J. Salem;
- 7. Motion for Appointment of Special Process Server.

Mr. Henry Lord March 17, 2005 Page 2

We anticipate that you will give your immediate attention to this matter to protect the interests of Lake Champlain Transportation Company.

Very truly yours,

Meegan B. Qasey

Enclosures

cc: Mr. Bret Bokelkamp (with copy of Summons only)